

FLP[®]

BUSINESS MODEL

FLP[®]

PRINTED CIRCUIT BOARD
MANUFACTURING

FEATURES AND FUNCTIONALITIES



Successful Business Selects FLP[®]

FLP®

PRINTED CIRCUIT BOARD MANUFACTURING FEATURES & FUNCTIONALITIES

FACTORY AND BACKOFFICE TIGHTLY LINKED

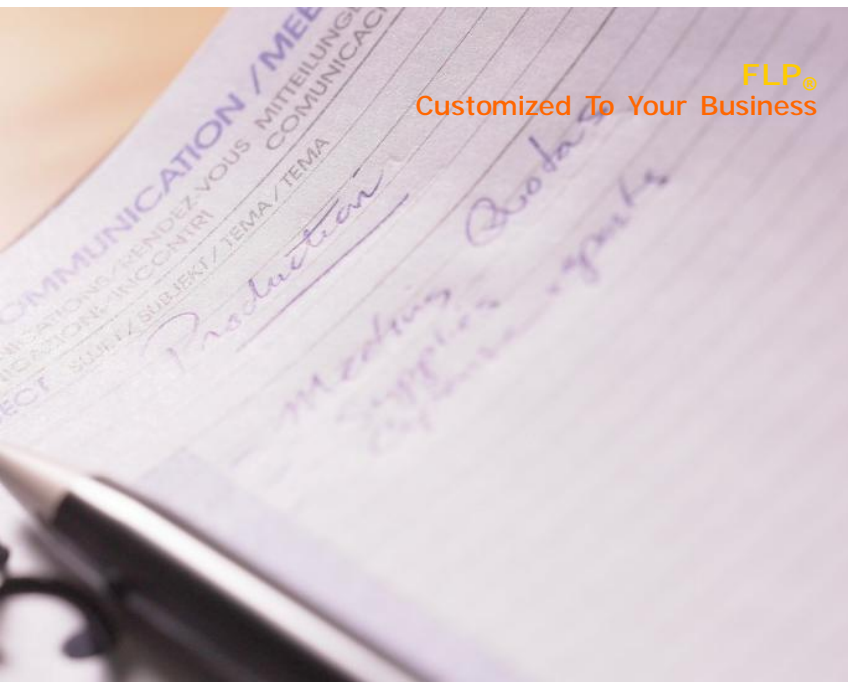
FLP® Printed Circuit Board Manufacturing business model combines your company operations into one easily manageable platform. On the platform all of your staff are given respective tools to assist them to perform their duties. Leading managerial executives can digest the company performance, formulate strategic plan and react to customers and the market.

- ❖ Factory managers know the exact customer order.
- ❖ Costing and specification of an item can be traced in any stage.
- ❖ Efficient customer relationship management
- ❖ Increase customer life cycle and fast closing of every deal.
- ❖ Accounting books are always up to date.

FLP® allows every member of your company to communicate clearly and avoid errors or delays. You as the company leader will enjoy measurable benefits in tabbing new market resources and higher turnover.

NO REDUNDANT WORK FLOW

Once you are using FLP®, you soon will realize your employees no longer perform redundant non-productive exercise. The improvement in efficiency will allow you retain employees, immensely lift up company profitability and open up new business opportunity.



FEATURES

- ❖ Product Management, Specification Sheet and Costing Sheet
- ❖ Quotation, Sales Confirmation, Proforma Invoice
- ❖ Sales Invoice, Sales Returns, Return Materials Authorization
- ❖ Delivery Note, Packing List,
- ❖ Factory Order Release and amendments.
- ❖ Customer Relationship Management
- ❖ Customer Outstanding Analysis and Customer Credit Terms Control.
- ❖ Human Resources Management
- ❖ Document Version control
- ❖ Business Intelligence
- ❖ Analytical Review and Built-in Award-winning Report Writer.
- ❖ Email Integration
- ❖ PDF Print Driver
- ❖ Click and Trigger
- ❖ Comprehensive security, Access Right Control, Audit Trail.
- ❖ Accounting entries are always up to date.
- ❖ Multiple users, Multiple Languages, Accessible Anytime and Anywhere.
- ❖ Seamlessly integrated with other FLP® solutions

CUSTOMER RELATIONSHIP MANAGEMENT

FLP® Printed Circuit Board Manufacturing business model provides a powerful CRM feature to you to manage and share information of customer activities.

Customer Relationship Management (CRM) interface showing a list of activities for 'Regieral Material Limited'. The interface includes a menu bar with 'New', 'Delete', 'Sales Lead', and 'Email'. The main window displays a list of activities categorized by date and type.

- ▼ Regieral Material Limited**
 - ▼ Contact
 - 2005-01-19 Punon To > CEO Phone: 2236 2236, Mobile: 9188 9188
 - 2005-02-05 Danny Lee > Marketing Manager Phone: 9998 8999, Mobile: 9997 7888
 - ▶ Relevant
 - ▼ Meeting
 - 2005-01-03 Kick off meeting
 - 2005-01-10 User requirements collection
 - ▶ To Do
 - ▼ Customer Services
 - 2004-12-22 Server Installation
 - 2004-12-23 Server Installation
 - 2005-01-21 Find out proper MTU size
 - 2005-02-01 staff email
 - ▶ Discussion
 - ▶ Equipment and Software
 - ▶ FLP - Advertisement
- ▼ FLP - Projects
 - 2004-11-26 Quotation
 - 2004-12-21 Design and Time Plan
 - 2004-12-21 Purchase Order Format
 - 2004-12-31 5 logos
 - 2005-01-30 Sample Inventory List
- ▶ Project Agreement
- ▶ Project Definition
- ▶ Project Documentation
- ▶ Project Schedule
- ▶ Proposal

- ▶ Rich Manufacturing Limited
- ▶ Richain Manufacturing Limited
- ▶ Rox(hong Kong) Limited

Customer Relationship Management (CRM) interface showing the details for a customer named 'Chevalch Services Ltd.'. The interface includes a menu bar with 'Edit', 'Web', 'Contact', 'Meeting', 'Memo', 'To Do', and 'Document'. The main window displays the customer's basic information and a list of contacts.

Customer
Basic | Potential | Grade

Company Name: Chevalch Services Ltd.
 公司名称: 其技工程有限公司
 Phone: 5568 4361
 Fax: 5568 5568
 Web Site: www.chevalch.com

Contact | Address | Business | Product | Relevant | Owner

First Name	Last Name	Position	Mobile	Email	Phone	Fax
C.	Krong	Senior Engineer		g.ch.krong@chevalch.com	4301 1301	6460 6460
Lee	Ng	Senior Manager		leo_ng@chevalch.com	4361 1361	5568 5568

Remarks:

Revision History

QUOTATION

FLP® Printed Circuit Board Manufacturing business model is so intuitive that your frontline sales team can issue professional quotation with several clicks on the keyboard.

ULTRA ACTIVE TECHNOLOGY LIMITED
 Room 1903, Office Tower, Convention Plaza,
 No 1 Harbour Road, Wanchai, Hong Kong
 Tel (852) 3111 9600 Fax: (852) 2357 5328
 www.ultraactive.com Email: info@ultraactive.com

Quotation Number: QU0506000046
 Revision: Rev2

Company: Svedist Electric Circuit Limited
Contact: Mr Jack Peterson
Address: Room 32-38, 26th Floor, Gartner Building, Selvaström Road, Gardsjö Tom, Flotun, Sweden
Tel/Fax: (86) 3287 1298 / (86) 3287 0087
Costing Sheet: CS0506000025

Date: 2005-02-10 16:
Our Contact: fipauthor
Our Email: fipauthor@ultraactive.com
Our Tel: 3111 9602
Part Number: Existing New
CIR- R1 163-01 Rev R1 163

Minimum Order	Unit Price	Delivery Terms	E-Test Charge	Setup Charge	Tooling Charge
100 Pcs	USD 4.3390 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD
250 Pcs	USD 4.3390 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD
500 Pcs	USD 4.2150 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD
1,000 Pcs	USD 4.0940 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD
2,500 Pcs	USD 3.9740 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD
5,000 Pcs	USD 3.8530 per Pcs	FOB Hong Kong	USD 200.0000	USD 100.0000	USD

Specification

Board Size: Unit: 11.93 x 11.95 inch **Panel:**
Format: by single piece delivery
No. of Layer: 2
Material: FR-4
Thickness: 0.8 mm
Inner core Cu:
Outer core Cu: 1 oz base and plate to 2 oz finish
Finishing: hal
Solder Mask: **Color:**
Legend: **Color:**
Profiling: CNC Routing
Lead Time: Sample: 1 week **Mass Production:** 2 weeks
Payment Terms: 30 days
Validity: 3 Months
Customer PO:
Remarks:

For and on behalf of
 Finenet Electronic Circuit Limited

FLPAuthor
 Authorized Signature

PROFORMA INVOICE

The all-around 'Click-and-Trigger' feature of FLP® lets you issue a proforma invoice in seconds.

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www.ultraactive.com Email: info@ultraactive.com

Quotation Number: 000506000046
Revision: Rev2

Quotation

Company:	Swedist Electric Circuit Limited	Date:	2005-02-10 16
Contact:	Mr Jack Peterson	Our Contact:	fipauthor
Address:	Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Tom, Flotuen, Sweden	Our Email:	fipauthor@ultraactive.com
Tel/Fax:		Our Tel:	3111 9652

Proforma Invoice Number: PF0506000020

Company:	Swedist Electric Circuit Limited	Date:	2005-02-14 16
Contact:	Mr Jack Peterson	Our Contact:	fipauthor
Address:	Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Tom, Flotuen, Sweden	Email:	fipauthor@ultraactive.com
Tel/Fax:	(88)3287 1298 / (88)3287 0087	Phone:	5111 9652

Customer Part Number	Internal Part Name	Description	Unit Price in HKD	Quantity	Total Amount in HKD
PC18P-16-02-Rev-R1 76-2005-SPR		PC mother board Stve NB	4,0940	2,300 Pcs	9,416,2000

Total Amount: HKD 9,416,2000

Customer PO: SEC-2005/12
Quotation: 000506000046
Shipment: By Courier
Method:
Delivery: FOB Hong Kong
Terms:
Payment: 30 days
Terms:
Bank Detail: Hang Seng Bank

SALES CONFIRMATION

You can data-enter to sales confirmation, or simply click on the button of a quotation and let FLP® fill in all defaults for you.

The screenshot shows the FLP software interface with the 'Sales Confirmation' window open. The window title bar includes 'Edit', 'Send', 'New Revision', 'Proforma Invoice', and 'Sales Confirmation'. The main content area is divided into several sections:

- Company Information:**

ULTRA ACTIVE TECHNOLOGY LIMITED
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No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com
- Quotation Summary:**

Quotation Number: 000506000046
Revision: Rev2
- Minimum Order Unit Table:**

Minimum Order	Unit	USD
100 Pcs	USD	
250 Pcs	USD	
500 Pcs	USD	
1,000 Pcs	USD	
2,500 Pcs	USD	
5,000 Pcs	USD	
- Sales Confirmation Form:**

Sales Confirmation Number: 800506000025

Company: Svedist Electric Circuit Limited
Contact: Mr Jack Pierson
Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden
Tel/Fax: (88)3287 1298 / (88)3287 0087

Date: 2005-02-14 '06
Our Contact: fipaurthor
Email: fipaurthor@ultraactive.com
Phone: 5111 9652
- Item Table:**

Customer Part Number	Internal Part Number	Description	Unit Price in HKD	Quantity	Total Amount in HKD
PC18P-16-02-Rev-R1.76-2005-SFR		PC mother board Stya NB	3,8530	32,000 Pcs	123,296,0000
- Summary:**

Total Amount: HKD 123,296,0000
- Additional Fields:**

Customer PO: SEC-2005/12
Quotation: 000506000046
Payment Terms: 30 days
Payment Method: Wire Transfer
Ship Via: Sea
Delivery Date: 2005-03-15 '06

CHAIN OF BUSINESS EVENTS ON ONE SCREEN

The chain of business events are one of the unique features of FLP®. You can, for example, take a quotation as an origin and trace the subsequent business events, like proforma invoices and sales confirmation. And all relevant documents are summarized and displayed on one screen. Double-clicking a document will pop up the original document on screen. Rarely will you need to go to the filing cabinet to search documents.

The screenshot displays a software window titled 'New Delete' with a menu bar containing 'New' and 'Delete'. Below the menu bar is a table with columns: Document, Revision, Date, Company, Customer Part-Number, and Salesman. The table lists a series of documents, with the last one, 00506000046, expanded to show its business event chain.

Document	Revision	Date	Company	Customer Part-Number	Salesman
00506000027					
00506000028					
00506000029					
00506000030					
00506000031					
00506000032					
00506000033					
00506000034					
00506000035					
00506000036					
00506000037					
00506000038					
00506000039					
00506000040					
00506000041					
00506000042					
00506000043					
00506000044					
00506000045					
00506000046					
▼ Quotation					
00506000046	Rev2	2005-02-13	Swedist Electric Circuit Limited	PCI8P-16-02-Rev-R1	fjpauthor
▼ Proforma Invoice					
PF0506000020		2005-02-14	Swedist Electric Circuit Limited	PCI8P-16-02-Rev-R1	fjpauthor
▼ Sales Confirmation					
SC0506000025		2005-02-14	Swedist Electric Circuit Limited	PCI8P-16-02-Rev-R1	fjpauthor
00506000047					
00506000048					
00506000049					
00506000050					
00506000051					
00506000052					
00506000053					
00506000054					
00506000055					

ORDER RELEASE FOR FACTORY

The production activities are streamlined once you have used FLP® Printed Circuit Board Manufacturing business model. You restore controls and procedures to the factory. Factory will only be authorized to put into production of a certain purchase order when the factory receive the order release.


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Order Release Number: S00506000012
 Company: Swedist Electric Circuit Limited Date: 2005-02-14 16:

Quotation Number	Customer Part Number	Internal Part Number	Description	Quantity	Unit Price
000506000046	PC18P-16-02-Rev-R1	76-2005-SPR	PC mother board Steve NR	32,000 Pcs	USD 3.8530


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 www.ultraactive.com Email: info@ultraactive.com

Order Amendment 檔案編號: S00506000004
 日期: 2005-02-14 16:

致: 王栋 副部长
 由: 陈记 总工程师
 客户名称: Swedist Electric Circuit Limited
 客户型号: PC18P-16-02-Rev-R1
 内部型号: 76-2005-SPR

Number: S00506000012
 訂單編號: S00506000025
 訂單數量: 32000 Pcs

更改事項
 更改事項: 更改交貨期
 其他: 最後收貨期為2005年三月一日 提早很多!! 內部小心

備註
 備註:

SALES INVOICE

The all-around feature of 'click-and-trigger' is so useful in billing your customers since the chance of committing error or omission is greatly reduced.

Sales Confirmation Number: SC0506000025

Company: Svedist Electric Circuit Limited Date: 2005-02-14 16
 Contact: Mr Jack Peterson Our Contact: flpauthor
 Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden Email: flpauthor@ultraactive.com
 Tel/Fax: (88)3287 1298 / (88)3287 0087 Phone: 5111 9652

Sales Invoice Number: SI0506000053

Company: Svedist Electric Circuit Limited Date: 2005-02-14 16
 Contact: Mr Jack Peterson Our Contact: Jackson Ko
 Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden Email: jackson@ultraactive.com
 Tel/Fax: (88)3287 1298 / (88)3287 0087 Phone: 5111 9652

Customer Part Number	Internal Part Number	Description	Customer Purchase Order	Unit Price in USD	Quantity	Total Amount in USD
PC18-16-02-Rev 76-2005-SPR		PC mother board Stye NB	SEC-2005/12	0.4900	32,000 Pcs	15,680.0000

Total Amount: USD 15,680.00
Please settle this invoice: USD 15,680.00

Sales Confirmation: SC0506000025
 Customer Reference Number: SEC-2005/12
 Payment Terms: 30 days
 Payment Method: Wire Transfer

DELIVERY NOTE

To issue a delivery note cannot be easier once you have used FLP® Printed Circuit Board Manufacturing business model. Throughout the FLP® interface, what you see is what you get.

ULTRA ACTIVE TECHNOLOGY LIMITED
Room 1903, Office Tower, Convention Plaza,
No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

Delivery Note Number: DN0506000014

Company: Swedist Electric Circuit Limited Date: 2005-02-14 16
Contact: Mr Jack Peterson Our Contact: Jackson Ko
Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden Email: jackson@ultraactive.com
Tel/Fax: (88) 3287 1298 / (88) 3287 0087 Phone: 5111 9652
Ship To:

Customer Part Number	Internal Part Number	Description	Customer Purchase Order	Quantity
PC18P-16-02-Rev-R1	76-2005-SPR	PC mother board Stve NB	SEC-2005/12	32,000 Pcs

Invoice: \$10506000053
Total Carton Number: 36
Ship Via: Sea
Terms and Condition: Any claims must be made within 14 days after receipt of goods.
Remarks:

ULTRA ACTIVE TECHNOLOGY LIMITED
Room 1903, Office Tower, Convention Plaza,
No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

Delivery Note Number: DN0506000014

Company: Swedist Electric Circuit Limited Date: 2005-02-14 16
Contact: Mr Jack Peterson Our Contact: Jackson Ko
Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden Email: jackson@ultraactive.com
Tel/Fax: (88) 3287 1298 / (88) 3287 0087 Phone: 5111 9652
Ship To:

Customer Part Number	Internal Part Number	Description	Customer Purchase Order	Quantity
PC18P-16-02-Rev-R1	76-2005-SPR	PC mother board Stve NB	SEC-2005/12	32,000 Pcs

Invoice: \$10506000053
Total Carton Number: 36
Ship Via: Sea

PACKING LIST

Packing list is another common formality for international shipment. Also, with a few clicks, FLP® brings you a packing list.

Packing List						
Sold To: Svedist Electric Circuit Limited		Date: 2015-09-14		Number: PF0506000006		
Ship To: <input checked="" type="radio"/> Customer <input type="radio"/> Supplier		Our Contact: fipauthor				
Svedist Electric Circuit Limited		Email: fipauthor@intolines.com				
Contact: Mr Jack Peterson		Phone: 3111 9652				
Address: Room 32-38, 26th Floor, Gartner Building, Belveirson Road, Gordosy Town, Flotuen, Sweden						
Tel/Fax: (88)3287 1298 / (88)3287 0087						
Name of Commodity: Printed Circuit Boards						
Ship From: Hong Kong						
Ship To: New York						
By: Sea						
Marking	C/No.	Part Number	Quantity	Quantity		
				Pos		
1A1-P08	38	PC18E-15-02-Rev-R1	38	32 000	622	72
			Total:		38	32000
Proforma Invoice PF0506000013						

PRODUCT MANAGEMENT

More than giving you a product code, FLP® Printed Circuit Board Manufacturing business model provides you with product management functionalities. All basic information of the product with respect to internal part number, customer part number, size, measure, packing, bottom price, list price are stored tidily for easy reference. Moreover, FLP® has an excellent feature for you to track the specifications. Should you wish to attach files, e.g. photo, Word, PDF, you can freely do so.

The screenshot displays the FLP Product Manager software interface. The top window shows the main product details, and the bottom window shows a detailed Board Specification Sheet.

Product Manager - Product

Product

Internal Part Number: D3-278BC
 Customer Part Number: RTK002004SANDY
 Description: Remote Control PCB 3cm

Basic | Price and Warranty | Supplier | Commission | Specification

Specification Sheet: BS0506000022

Remarks: Swedish Manufacturer Limited
FR4, 1.6mm, 1/1oz, D/S, H/L, LPI/S, Outline by routing.

Attachments:

File	Description
CustSpec.doc	
Manual.doc	

Product Manager - Board Specification Sheet

Board Specification Sheet Number: BS0506000024

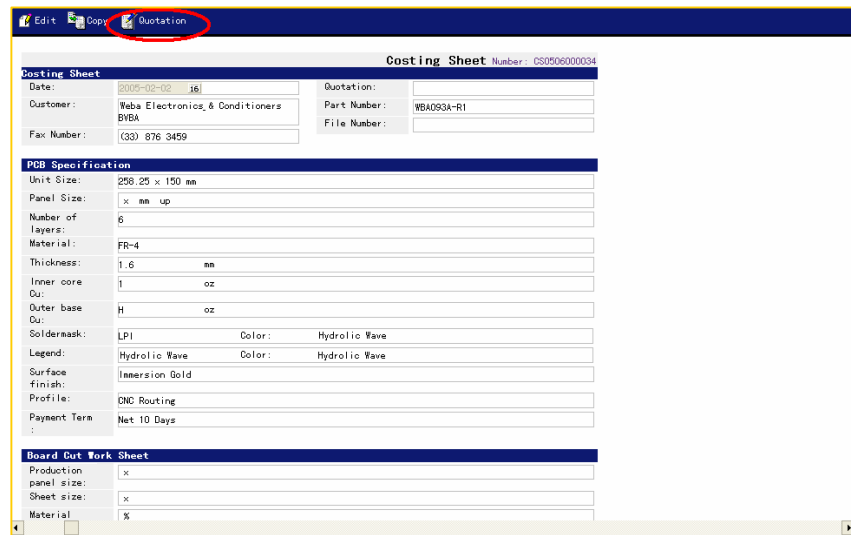
Date:	2005-01-01 16	Ref No.:	S2-876-2005
Supplier:	Fioration Manufacturer Limited	Board Type:	Production
Quantity:	150	Quotation Number:	000506000218
Unit price:	HKD 11.00 per Po	Part Number:	ZB0005420P
E-Test:		File Name:	ZB0005420P
Set-up Test:	HKD 23.00 per Po	PO Number:	TP0503-12
Flyprobe Test:		Delivery Date:	16
Tooling:		Delivery Location:	HK
Information:		Unit/Panel:	1
Sheet Size:	33cm x 24.7cm	Unit/Sheet:	50 / 41X49

Details

Number of Layers:	2
Material:	FR4
Thickness:	1.6
Inner Core:	
Outerlayer:	
Soldermask:	LPI
Color:	Bronze
Legend:	NO
Color:	
Surface Finish:	H/L

COSTING SHEET

FLP® Printed Circuit Board Manufacturing business model allows you to frame a multi-dimensional aspect of the costing of an item. For example, you can set multiple prices for different quantity levels. The costing sheet is extremely useful in concluding follow-up orders with a customer. Once the costing sheet is in its place, you speed up the quotation process and pursuit the highest sell price.



Costing Sheet		Number: CS0506000034	
Date:	2007-02-16	Quotation:	
Customer:	Webb Electronics & Conditioners BYBA	Part Number:	WBA093A-R1
Fax Number:	(32) 876 3499	File Number:	
PCB Specification			
Unit Size:	258.25 x 150 mm		
Panel Size:	x mm up		
Number of Layers:	6		
Material:	FR-4		
Thickness:	1.6 mm		
Inner core:	1 oz		
Outer base:	H oz		
Soldermask:	LP1	Color:	Hydrolic Wave
Legend:	Hydrolic Wave	Color:	Hydrolic Wave
Surface finish:	Immersion Gold		
Profile:	DNC Routing		
Payment Term:	Net 10 Days		
Board Cut Work Sheet			
Production:	x		
panel size:	x		
Sheet size:	x		
Material:	X		

SEAMLESS INTEGRATION WITH ACCOUNTING

The revolutionary design of FLP® lets you decide to have automatic generation of accounting entries for all sales invoices. In some industries where invoices are heterogeneous, accountants prefer to prepare double entries for each sales invoice. In the latter case, FLP® Accounting Manager is your ideal tool. Click on 'Generate Accounting' and FLP® gives you all defaults and you can make final decision to account name and description.

Accounting Manager

UAT®

- Accounting Entries
 - General Ledger
 - Profit & Loss
 - Balance Sheet
 - Cheques
 - Exchange Rate
 - Customers
 - Suppliers
 - Account Names
 - Reports
 - Cheque Format
 - Housekeeping
 - Preferences
 - Administration

Finance and Logistics Profession
Accounting Manager

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Edit Send New Revision Delivery Note

Sales Invoice Number: S10506000053

Company: Svedist Electric Circuit Limited
 Contact: Mr Jack Peterson
 Address: Room 32-38, 26th Floor, Gartner Building, Belvoirson Road, Gordosy Town, Flotunen, Sweden
 Tel/Fax: (88)3287 1298 / (88)3287 0087

Date: 2005-02-14 16
 Our Contact: Jackson Ko
 Email: jackson@ultraactive.com
 Phone: 5111 9652

Customer Part Number	Internal Part Number	Description	Customer Purchase Order	Unit Price in USD	Quantity	Total Amount in USD
P018P-16-02-Rev 76-2005-SPR		PO mother board Svc_NE	SEC-2005/12	0.4900	32,000 Pcs	15,680.0000

Total Amount: USD 15,680.00
Please settle this invoice: USD 15,680.00

Sales Confirmation: S00506000025
 Customer Reference Number: SEC-2005/12
 Payment Terms: 30 days
 Payment Method: Wire Transfer

Accounting Entries FLP

Account Name	Date	Month	Description	Local Debit	Local Credit	Base Debit	Base Credit
▶ ACD405000257				890.00	890.00	1,055.54	1,055.54
▶ ACD405000258				380.00	380.00	220.32	220.32
▶ ACD405000259				965.00	965.00	111.24	111.24
▶ ACD405000260				18,600.00	18,600.00	2,388.24	2,388.24
▶ ACD405000261				3,509.00	3,509.00	2,034.52	2,034.52
▶ ACD405000262				8,305.00	8,305.00	4,815.24	4,815.24
▶ ACD405000263				86,000.00	86,000.00	49,845.60	49,845.60
▶ ACD405000264				34,000.00	34,000.00	4,365.60	4,365.60
▶ ACD405000265				45,000.00	45,000.00	26,082.00	26,082.00
▶ ACD405000266				67,300.00	67,300.00	79,851.45	79,851.45
▶ ACD405000267				32,470.20	32,470.20	32,470.20	32,470.20
▶ ACD405000268				3,408.00	3,408.00	4,043.07	4,043.07
▶ ACD405000269				2,400.00	2,400.00	1,391.04	1,391.04
▶ ACD405000282				9,885.76	9,885.76	9,885.76	9,885.76
▶ ACD405000283				7,800.00	7,800.00	7,800.00	7,800.00
▶ ACD405000284				100.00	100.00	100.00	100.00
▶ ACD405000285				3,200.00	3,200.00	3,200.00	3,200.00
▶ ACD405000286				12,300.00	12,300.00	12,300.00	12,300.00
▶ ACD405000287				320.00	320.00	320.00	320.00
▶ P10506000001				4,011.31	4,011.31	4,011.31	4,011.31
▶ S10405000004				296,999.98	296,999.98	296,999.98	296,999.98
▶ S10405000032				1,965.60	1,965.60	1,965.60	1,965.60
▶ S10405000034				435,221.69	435,221.69	435,221.69	435,221.69
▶ S10506000045				16,848.00	16,848.00	16,848.00	16,848.00
▶ S10506000047				34,320.00	34,320.00	34,320.00	34,320.00
▶ S10506000048				191,445.54	191,445.54	191,445.54	191,445.54
▶ S10506000049				12,480.00	12,480.00	12,480.00	12,480.00
▶ S10506000050				49,140.00	49,140.00	49,140.00	49,140.00
▶ S10506000051				49,920.00	49,920.00	49,920.00	49,920.00
▶ S10506000052				23,088.00	23,088.00	23,088.00	23,088.00
▶ S10506000053				122,304.00	122,304.00	122,304.00	122,304.00
Accounts Receivable	2005-02-14	Feb-2005	Sales Invoice	HKD 122,304.00		HKD 122,304.00	
Sales	2005-02-14	Feb-2005	Sales Invoice		HKD 122,304.00		HKD 122,304.00

BUSINESS INTELLIGENCE AND ANALYTICAL REVIEWS

FLP® carries the true context of business intelligence where on every screen and from every menu, you are able to access business and financial analysis anytime and anywhere without necessitating inefficient hardcopies so that you can make informed decisions and plans. Multiple language interface is native to all FLP® business models.

Accounts Receivable Manager

UAT

- 上家銷售合同
 - 已批合同
 - 待批合同
 - 合同清單
 - 不批合同
- 個人銷售合同
- 上家應收帳目
 - 正式發票
 - 付款通知
 - 期票信用
 - 期票在手
 - 收款記錄
 - 收款發票
 - 客戶分析
 - 逾期分析
 - 發票結欠
 - 客戶結欠
 - 催款通知
- 個人應收帳目

Finance and Logistics Profession

Accounts Receivable Manager

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FLP® UAT

CUSTOMER OVERDUE ANALYSIS

Invoice	Date	Event	Invoice/Receipt HKD	Invoice HKD	尚欠 HKD	過期日數	到期日數
未到期				1,697,688.12	1,661,679.42		
快到期7日內				634,761.00	598,752.30		
快到期8至14日				416,741.12	416,741.12		
快到期15至21日				194,434.00	194,434.00		
SI040500783	PCCW-HKT Network Services Limited			62,050.00	62,050.00		
SI040500785	PCCW-HKT Network Services Limited			32,814.00	32,814.00		
SI040500791	Pacific Century Systems Limited			54,070.00	54,070.00		
2005-01-07		Invoice	54,070.00				20
SI040500793	Pacific Century Systems Limited			45,500.00	45,500.00		
2005-01-07		Invoice	54,070.00				20
快到期22至28日				451,752.00	451,752.00		
已到期				3,587,291.44	2,741,484.34		
已過期多過60日				428,945.00	(2,795.00)		
已過期57至60日				465,270.00	279,066.00		
已過期49至56日				1,860.00	1,860.00		
SI040500620	Kingsmen Hong Kong Limited			300.00	300.00		
2004-11-22		Invoice	300.00				55
SI040500621	Blitz Nippon Networks Pte Limited			1,560.00	1,560.00		
2004-11-19		Invoice	1,560.00				54
已過期42至49日				438,235.00	438,235.00		
SI040500459	Introlines Industrial (HK) Limited			150,000.00	150,000.00		
SI040500651	Federal Express Pacific Inc.			265,490.00	265,490.00		
SI040500665	Equant Hong Kong Limited			8,420.00	8,420.00		
SI040500666	Bloomberg L P			3,600.00	3,600.00		
2004-12-03		Invoice	3,600.00				44
SI040500675	Hong Kong Institute of Vocational Education (Tsing Yi)			10,725.00	10,725.00		
已過期35至42日				592,655.00	440,655.00		
已過期28至35日				265,563.00	210,963.00		
已過期21至28日				37,520.00	37,520.00		
已過期15至21日				723,587.00	723,587.00		
已過期8至14日				521,474.44	490,161.34		
已過期1至7日				122,162.00	122,162.00		
				5,294,978.56	4,403,143.76		

SALES ANALYSIS BY COMPANY

Invoice	Date	Event	Invoice/Receipt HKD	Invoice HKD	Receipt HKD	Outstanding HKD	準時找數	逾時找數	過期日數	到期日數
The Kowloon Motor Bus Co. (1933) Limited				9,920.00	(9,920.00)	0.00				
The Merton Company Limited				873.60	(873.60)	0.00				
The Montage Accessories Co. Limited				37,440.00	(37,440.00)	0.00				
The Open University of Hong Kong				22,000.00	(22,000.00)	0.00				
The Prudential Assurance Company Limited				318,400.00	(166,400.00)	152,000.00				
SI040500399				14,400.00	(14,400.00)	0.00				
SI040500689				28,000.00	(21,000.00)	7,000.00				
SI040500690				83,000.00	(41,500.00)	41,500.00				
2004-12-22	Receipt	(41,500.00)								
2005-01-31	Invoice	83,000.00								38
SI040500691				67,000.00	(30,750.00)	36,250.00				
2004-12-22	Receipt	(11,500.00)								
2004-12-22	Receipt	(19,250.00)								
2005-01-31	Invoice	67,000.00								38
SI040500692				53,000.00	(26,500.00)	26,500.00				
2004-12-22	Receipt	(26,500.00)								
2005-01-31	Invoice	53,000.00								38
SI040500693				64,500.00	(32,250.00)	32,250.00				
2004-12-22	Receipt	(32,250.00)								
2005-01-31	Invoice	64,500.00								38
SI040500694				8,500.00	0.00	8,500.00				
2005-01-31	Invoice	8,500.00								38
The Refined Industry Co. Limited				130,400.00	(130,400.00)	0.00				
The Thomson Corporation Hong Kong Limited				159,510.00	(139,760.00)	19,750.00				
The University of Hong Kong				81,540.00	(81,540.00)	0.00				
The Video Meeting Company Limited				148,913.00	(148,913.00)	0.00				
The Whitney Group (Asia) Limited				7,000.00	(7,000.00)	0.00				
The Wrigley Company (HK) Limited				24,325.00	(24,325.00)	0.00				
The Yuen Yuen Institute				260,310.00	(260,310.00)	0.00				
ThreeSixty Sourcing Hong Kong Limited				6,500.00	(6,500.00)	0.00				
Tim Shing Engineering Company				71,500.00	(71,500.00)	0.00				
Time Inc. Asia				3,600.00	(3,600.00)	0.00				
Timeless Software Limited				1,500.00	(1,500.00)	0.00				
Timenwell Computer Limited				102,600.00	(102,600.00)	0.00				

SALES ANALYSIS BY MONTH

	Customer	Invoice	Date	Event	Inr	Invoice HKD	Receipt HKD	尚欠 HKD	準時收款	逾時收款	過期日數
▼ Jan-2005						3,601,207.60	(1,557,869.90)	2,043,337.70			
	▶ Danny Chi Keung Ng					1,307,892.40	(720,239.40)	587,653.00			
	▶ Elisa Yue					73,828.00	(137,159.50)	(63,331.50)			
	▶ Kelvin Ka Wing Leung					562,246.00	(27,205.00)	535,041.00			
	▶ Lucy Pui Pui Chan					239,665.00	(125,060.00)	114,605.00			
	▼ Martin Kai Tak Wong					725,576.20	(223,600.00)	501,976.20			
	▼ BAX Global Limited					359,770.00	0.00	359,770.00			
		▶ SI040500760				98,800.00	0.00	98,800.00			
		▶ SI040500761				121,500.00	0.00	121,500.00			
		▶ SI040500762				30,670.00	0.00	30,670.00			
		▶ SI040500763				73,800.00	0.00	73,800.00			
		▶ SI040500764				35,000.00	0.00	35,000.00			
		▶ Cha Textiles Limited				56,400.00	0.00	56,400.00			
		▶ Chaoda Modern Agriculture (Holdings) Limited				7,600.00	(7,600.00)	0.00			
		▶ CLSA Limited				63,180.00	0.00	63,180.00			
		▶ Infinite Financial Solutions Limited				3,500.00	(3,500.00)	0.00			
		▶ InfoTech System (HK) Limited				165,700.00	(165,700.00)	0.00			
		▶ Maxx Marketing Limited				0.00	(40,000.00)	(40,000.00)			
		▶ Sapphire Technology Limited				6,800.00	(6,800.00)	0.00			
		▶ Reactrum Conferencing Pte Limited				62,626.20	0.00	62,626.20			
		▶ Pui Kai Yu				5,850.00	0.00	5,850.00			
		▶ Rainbow Pui Ling Yu				18,000.00	(18,000.00)	0.00			
		▶ Victor Tao Yang Hung				199,600.00	(66,900.00)	132,700.00			
		▶ Yvian Ka Wing Tam				488,550.00	(238,706.00)	228,844.00			
▶ Dec-2004						4,424,612.74	(3,369,861.32)	1,054,751.42			
▶ Nov-2004						2,911,544.20	(2,867,861.96)	43,682.24			
▶ Oct-2004						1,686,768.00	(2,600,367.36)	(913,599.36)			
▶ Sep-2004						2,361,724.88	(2,074,975.60)	286,749.28			
▶ Aug-2004						1,719,381.00	(1,909,187.32)	(189,806.32)			
▶ Jul-2004						2,098,086.72	(2,071,933.56)	26,153.16			
▶ Jun-2004						2,912,522.56	(1,768,798.90)	1,143,723.66			
▶ May-2004						1,485,242.90	(1,987,419.35)	(492,176.45)			
▶ Apr-2004						1,774,969.20	(1,469,863.55)	305,105.65			
▶ Mar-2004						2,712,286.50	(3,381,941.24)	(669,654.74)			

SALES ANALYSIS BY SALESMAN

	Invoice	Invoice Date	Customer	Invoice Amount	HKD Amount
▶ Iris Tsz Hung Choi				2,263,284.75	2,488,699.65
▶ Ivy Wing Sze Cheng				830,642.00	892,855.20
▶ Juliana Miu Chun Koo				10,055,084.09	10,236,984.09
▶ Kelvin Ka Wing Leung				2,497,367.00	2,645,675.00
▼ Lucy Pui Pui Chan				1,556,471.00	1,768,529.00
	▶ Jan-2005			234,025.00	242,865.00
	▼ Dec-2004			241,581.00	257,833.00
		SI040500769	2004-12-30	USD	790.00
		SI040500767	2004-12-24	HKD	3,500.00
		SI040500754	2004-12-31	HKD	10,600.00
		SI040500733	2004-12-24	HKD	7,800.00
		SI040500732	2004-12-24	HKD	13,920.00
		SI040500729	2004-12-23	HKD	34,020.00
		SI040500721	2004-12-16	HKD	9,300.00
		SI040500703	2004-12-10	USD	1,600.00
		SI040500698	2004-12-10	HKD	12,500.00
		SI040500685	2004-12-08	HKD	9,500.00
		SI040500680	2004-12-08	HKD	4,000.00
		SI040500675	2004-12-02	HKD	10,725.00
		SI040500674	2004-12-03	HKD	30,000.00
		SI040500669	2004-12-01	HKD	12,000.00
		SI040500666	2004-12-03	HKD	3,600.00
		SI040500663	2004-12-01	HKD	5,000.00
		SI040500653	2004-12-23	HKD	64,226.00
		SI040500648	2004-12-01	HKD	8,500.00
▶ Nov-2004				112,286.00	202,664.60
▶ Oct-2004				249,120.00	257,280.00
▶ Sep-2004				392,252.00	445,679.60
▶ Aug-2004				242,128.00	273,190.40
▶ Jul-2004				85,079.00	88,016.20
▶ Martin Kai Tak Wong				1,011,594.00	1,066,191.20
▶ Michael Sun Kuen Hui				21,720.00	21,720.00
▶ Mike Kam Tak Leung				356,575.00	356,575.00
▶ Pui Kai Yu				1,972,093.48	2,042,884.88

DOCUMENT VERSION CONTROL

FLP® business models allow you to modify documents and retain the original version. By virtue of the version control, FLP® is a breakthrough to the rigid computer system which have long been unpopular to users who in real world situations have to make legitimate modifications to, for example, contact name, quantity and unit price, bearing in mind that real world customers very often insist on the seller modifying the content of, say, a quotation, than accept a brand new quotation.

You just pop-up the document, select 'New Revision' and make the changes, and FLP® keep all the versions.

Document	Revision	Date	Company	Customer Part Number
000506000025				
000506000026				
000506000027				
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000506000030				
000506000031				
000506000032				
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000506000044				
000506000045				
000506000046				
▼ Quotation				
000506000046	▼ Rev2	2005-02-13	Allirele Communications Solution	CR-P-163
000506000046	▼ Rev1	2005-02-13	Allirele Communications Solution	CR-P-163
000506000046		2005-01-29	Allirele Communications Solution	CR-P-163
000506000047				
000506000048				
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HUMAN RESOURCES MANAGEMENT

No companies can run without the participation of human resources. FLP® Printed Circuit Board Manufacturing business model has a prominent functionality allowing you to manage staff attendance, leaves, payrolls and appraisals.



CUSTOMER SERVICES

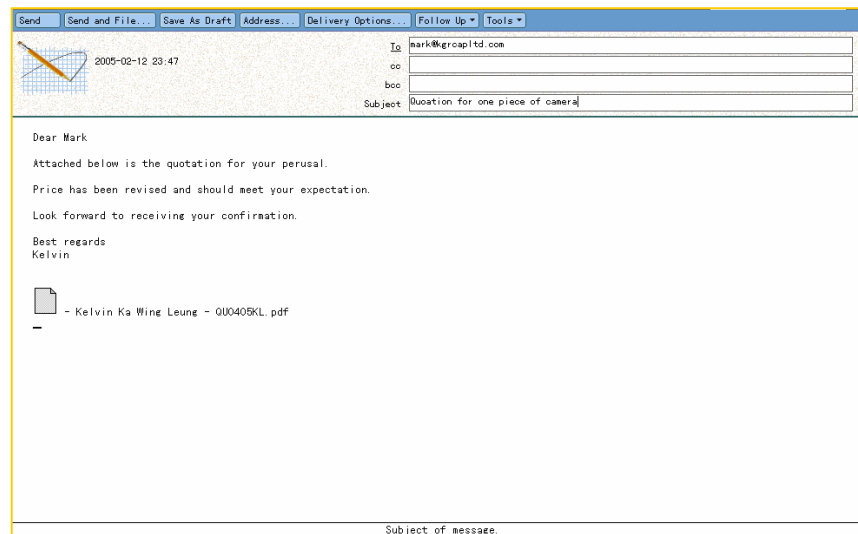
Your customer complaints can also be logged in the customer services database of FLP® Printed Circuit Board Manufacturing model. This database lets you gauge the production performance and retain customers.

PDF FILE FORMAT

Going along with all FLP® business models is a market leading PDF printer driver and you can freely print documents in PDF file formats.

EMAIL INTEGRATION

FLP® business models are developed on IBM Lotus Domino. You can freely attach a 'document link' to an email and send it to your colleagues. What's more interesting and yet practically useful is you can conveniently convert an FLP® document to PDF and email it out as attachment



CLICK AND TRIGGER

FLP® Invoicing and Merchandise Delivery business model helps you conduct the business process systematically and efficiently. For example, if you want to prepare an sales confirmation, what you need to do is to pop-up a quotation and click on the 'New Sales Confirmation' button.

REVISION HISTORY

Revision history function allows authorized user to know who has made changes by date, time, and type of changes

AUDIT TRAIL

Revision history is part of audit trail. FLP® Tracking Manager holds other sets of information of events at file level in an easily understandable way. Even if you are not a professional programmer, you will have no difficulty in understanding the information.



COMPREHENSIVE SECURITY

Access control maintenance to allow user only sees relevant and role-based information. Access control can be set up to decide which fields, screens, databases and which records users can access and whether those users can view only or modify information held on the system.

✎ Edit ✕ Close

Basics

Path and Name:

Form Name:

Owner

Owner Field:

Principal Form Name

Principal Form Name:

Document Access: Document Flow | Field Access | Document Revision

View / Edit Document

	View	Edit
Owner:	<input type="text" value="Allowed"/>	<input type="text" value="Allowed"/>
Creator:	<input type="text" value="Allowed"/>	<input type="text" value="Allowed"/>
Server:	<input type="text" value="Allowed"/>	<input type="text" value="Allowed"/>
Server Administrator:	<input type="text" value="Allowed"/>	<input type="text" value="Allowed"/>
Owner's Supervisors:	<input type="text"/>	<input type="text"/>
Additional Allowed Person / [Role]:	<input type="text" value="/ [DeptRepresent]"/>	<input type="text" value="/ [DeptRepresent]"/>
Except Person / [Role]:	<input type="text" value="/"/>	<input type="text" value="/"/>

Add / Delete Document

	Add	Delete
Owner:	<input type="text" value="Not Applicable"/>	<input type="text" value="Allowed"/>
Creator:	<input type="text" value="Not Applicable"/>	<input type="text" value="Allowed"/>

SEAMLESS INTEGRATION OF FUNCTIONALITES

FLP® business models adopt advanced technology requiring no periodic update or posting. All information are online and up-to-date.



- Executive Manager
- Tracking Manager
- Resources Manager
- Human Resources Manager
- Product Manager
- Supplier Manager
- Customer Manager
- Customer Services Manager
- Sales Manager
- Marketing Manager
- Logistics Manager
- Accounting Manager
- Accounts Payable Manager
- Accounts Receivable Manager
- Document Manager

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