FLP®

BUSINESS MODEL

FLP®

POINT OF SALES MANAGEMENT

FEATURES AND FUNCTIONALITIES

Successful Business Selects **FLP**®

FLP®

POINT OF SALES MANAGEMENT
FEATURES & FUNCTIONALITIES

SOLUTION TO RAISE OVERALL ORGANISATION PRODUCTIVITY

FLP® Point of Sales Manager utilises the latest information technologies to provide retailers a powerful computer system to streamline retail business processes both in the outlet shops and back office, providing the most up-to-date business information for escalating sales performance, low operation cost, tight inventory control, efficient allocation of human resources and quick business decision.

UPLIFT MANAGEMENT VISIBILITY

Issued sales invoices, receipts, delivery notes, and so on are all available immediately online for reference by authorized staff throughout the entire enterprise. As such, transparency in business performance and management is greatly enhanced.

ACCOUNTING ENTRIES IMMEDIATELY DONE

FLP® Point of Sales Manager requires no additional effort to do the double entries which are automatically completed for you.

SHORT LEARNING CURVE

Design of FLP® Point of Sales Manager is based on human ways of performing tasks and the learning curve is therefore short, help request from supporting staff is low and return on investment is high.

AS-A-WHOLE APPROACH

FLP® Point of Sales Manager does not adopt traditional 'module' approach. All the series of FLP® solutions (e.g. FLP® Executive Manager, FLP® Human Resources Manager, FLP® Accounting Manager, FLP® Customer Manager, etc.) are based on real life situation that each functional manager multi-dimensionally interacts with each other and the design of FLP® solutions is founded on this solid and modern approach.

DESIGNED BY ACCOUNTING AND MANAGEMENT PROFESSIONALS

The whole series of FLP® solutions is designed by finance and management professionals of worldwide experience and we understand more of your business needs, not just in computer terms.

TYPE ONCE; USE MANY; MANY CAN USE; ANYTIME; ANYWHERE

Data is only entered once and when a change is made, even if it is just a change in customer address, the information is updated throughout the whole system.

STREAMLINE STOCKING AND REORDERING PROCESS

FLP® Point of Sales Manager helps to streamline the stocking and reordering process. Costly overstocking mistakes can be avoided by eliminating slow-moving items and increasing the turnover rate of stock.

FEATURES

- Receipt and invoice issuance

- Staff identification by finger print and password

- Outlet shop replenishment management

- Online product information

- Dynamic allocation of staff and staff attendance

- Profit analysis and Transaction history

- Customer database

- Mail merge, Email and calendaring

- Facilitate promotion campaign

- Warehouse management

- Supply chain and purchase management

- IBM express solution for ease-to-use, ease-to-acquire

- Collaboration platform to foster teamwork, share work and information

- Global access to extend market coverage

- Security - user only sees role-based information

- Support multiple users, multiple languages, multiple Currency

- Built-in IBM Beacon Award winning report writer

- Seamlessly integrated with all FLP solutions

RECEIPT ISSUANCE

		Receipt Number ◇	Receipt Date ◇	Customer ◇	HKD Amount ◇
▶	Aug-2004				1,908,940.10
▶	Sep-2004				2,074,975.60
▶	Oct-2004				2,602,842.30
▶	Nov-2004				2,867,492.60
▶	Dec-2004				3,368,783.25
▼	Jan-2005				1,719,609.90
	▶ 2005-01-03				73,050.00
	▶ 2005-01-04				48,360.00
	▶ 2005-01-05				57,740.00
	▶ 2005-01-06				205,700.00
	▶ 2005-01-07				5,000.00
	▶ 2005-01-08				6,800.00
	▶ 2005-01-10				22,900.00
	▶ 2005-01-11				3,456.00
	▶ 2005-01-12				23,340.00
	▶ 2005-01-13				129,804.50
	▶ 2005-01-14				747,956.40
	▶ 2005-01-15				233,753.00
	▶ 2005-01-17				19,500.00
	▼ 2005-01-18				131,650.00
		RT040500723	2005-01-18	MIS Technology Project Limited	80,500.00
	▶	RT040500724	2005-01-18	Y-tech International Company Limited	6,900.00
		RT040500725	2005-01-18	Kurt Salmon Associates, Inc.	8,200.00
		RT040500726	2005-01-18	Hiller Pharma Co. Limited	5,850.00
		RT040500727	2005-01-18	Technology Support Limited	5,200.00
		RT040500728	2005-01-18	Mandarin De Apparel	25,000.00
	▼ 2005-01-19				10,600.00
		▼ RT040500729	2005-01-19	Zapf Creation (H.K.) Limited	10,600.00
		Official Receipt	2005-01-19	Zapf Creation (H.K.) Limited	
					60,850,796.38

✕ Close

U A T Ultra Active TECHNOLOGY LIMITED

Room 1903, Office Tower, Convention Plaza,
No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 31119600 Fax: (852) 23575328
Enquiry: info@ultraactive.com   Web Site: www.ultraactive.com

Offical Receipt

Receipt Number: RT040500729

Date: 2005-01-19

Received from: Zapf Creation (H.K.) Limited

The sum of: HKD10,600.00

in payment of: SI040500754

Payment: Cheque

Bank: HypoVereinsbank

Cheque Number: 114961

This receipt is valid only after the cheque has been honoured on the first presentation of the cheque to our bank.

For and on behalf of
Ultra Active Technology Limited

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INVOICE ISSUANCE

Invoices can be sorted by sales person, invoice date, customer and invoice amount.

STAFF IDENTIFICATION BY FINGER PRINT / PASSWORD

Each issued invoice for instance is stamped with staff's finger print for easy follow up.

STAFF ATTENDANCE

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ONLINE PRODUCT INFORMATION

Category	Product Description	Product ID ∧	Price ◇	Currency	Price in USD	Product Details
▶ Audio						
▶ Audio Conference						
▶ Cable						
▶ Camera						
▶ Cart						
▶ ClearOne						
▶ Computer						
▼ Computer Hub						
	Hub 3COM 3C16476 Switch Hub	HB-23-0012	6,615.00	HKD	848.08	3COM 3C16476 Switch Hub
	Hub 3COM 3C16965 Cable	HB-23-00121	735.00	HKD	94.23	3COM 3C16965 Switch Matrix Cable
	Hub 3COM Sperstrack III 3300XM	HB-23-0011	7,500.00	HKD	961.54	3COM Sperstrack III 3300XM 24 Port
	Hub Cisco WS-C2950T-24 Switch Hub		8,500.00	HKD	1,089.74	Cisco WS-C2950T-24 Switch Hub,24
	Router Partical 4 Port		1,350.00	HKD	173.08	SOHO Router 4 Ports
▶ Control System						
▶ Converter						
▶ Data Conferencing						
▶ DVD						
▶ Electronic Stethoscope						
▶ Kirk Phone						
▶ LCD Display						
▶ MCU						
▶ Microphone						
▶ Network						
▶ PABX System						

Product Information

Product Details

Product ID:	HB-23-0012
Vendor Product Code:	
Product Description:	Hub 3COM 3C16476 Switch Hub
Product Description Details:	3COM 3C16476 Switch Hub

Product Cost

Unit Cost:	6,615.00
Currency:	HKD
Unit Cost in USD: (press F9 to update)	848.08
Discount in %:	

Product Warranty

Warranty Service Covered By: First Line Support

Product Commission

Commission Basis:

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DYNAMIC ALLOCATION OF STAFF

FLP® Point of Sales Manager allows dynamic decision of allocating shop assistants to other shop outlets for seasonal activities in one location or shortage of staff in one shop.

STAFF ATTENDANCE

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PROFIT ANALYSIS

Profit analysis can be done with respect to individual sales executive or outlet shop.

Invoice	Product	Cost HKD	Price HKD	Profit HKD
▶ SI030400312				33,810.00
▶ SI030400313				94,000.00
▶ SI030400314				8,800.00
▶ SI030400315				30,000.00
▼ SI030400316				2,400.00
	Cable Polycom iPower Mic Cable	0.00	2,400.00	2,400.00
▼ SI030400317				24,351.40
	Polycom ViewStation EX / H.323	29,148.60	53,500.00	24,351.40
	Polycom ViewStation External IMUX (BR	0.00	0.00	0.00
▼ SI030400319				7,875.00
	Polycom SoundStation Premier EX	0.00	7,875.00	7,875.00
▼ SI030400320				10,490.00
	Polycom SoundStation EX w/Mics	0.00	5,500.00	5,500.00
	Polycom SoundStation Standard	0.00	3,400.00	3,400.00
	Polycom ViaVideo H.323	2,730.00	4,320.00	1,590.00
▶ SI030400321				45,629.00
▶ SI030400322				68,200.00
▶ SI030400323				1,110.00
▶ SI030400324				12,110.00
▶ SI030400327				5,065.99
▶ SI030400328				7,179.20

Sales	Invoice	Product	Cost HKD	Price HKD	Profit HKD
▼ May-2003					54,020.00
▼ Victor Tao Yang Hung					52,520.00
	▶ SI030400195				26,520.00
	▶ SI030400255				26,000.00
▼ Vivian Ka Wing Tam					1,500.00
	▼ SI030400216				1,500.00
		Screen Draper 50" x 50" Electric	2,800.00	4,300.00	1,500.00
▶ Jul-2003					29,200,597.67
▶ Aug-2003					2,960,697.75
▶ Sep-2003					2,938,347.32
					35,153,662.74

CUSTOMER DATABASE

CMS Customer Manager
Contact

Pui Kai Yu
2002/10/05 下午 12:35:24

| Contact: | Wendy Hsieh |
| Title: | Project Manager |

Contact | Details

Company

Company Name:
公司名稱:
Asia Global Crossing A.P. Limited

Contact

Phone: [852] 2121-2828

Mobile:
Pager:
Fax: [852] 2121-2929
Email: whsieh@globalcrossing.com

Promotion

Fax Option: ○ Allow   ● Disallow
Email Option: ● Allow   ○ Disallow

Contact | Details

Company Address

Flat / Room   Suite 1508   Floor:
Building Name: Dominion Centre
Street Number and Street Name: No.43-59 Queen's Road East
District: Admiralty
State / Province: Hong Kong
City / Country:
Postal Code:

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TRANSACTION HISTORY

Transaction history is available online for easy reference.

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TRANSACTION HISTORY

Transaction history is available online for easy reference.

WAREHOUSE MANAGEMENT

Support multiple warehouses management.

MAIL MERGE

Mail merge is a very useful tool when you have a standard letter format and selectively circulate the letters to your customers for product promotion and seasonal greetings etc.

<<Today>>

<<Company>>,
<<Room>>, <<Floor>>,
<<Building>>,
<<Road>>,
<<District>>, <<Country>>

Dear <<Formal Name>>,

Thank you very much in attending our seminar on the 15th January, 2005, for using FLP Enterprise Management System to enhance your overall organization productivity.

We look forward to becoming your valuable partner in streamlining your business processes. Feel free to contact us should you need further information.

Sincerely

Michael Thomson
Chief Executive Officer
Ultra Active Technology Limited
Tel: 3111 9600

6th January, 2005

Adam Smiths Company Limited,
Room 1813, 18/F.,
International Finance Center,
18 Harbour Road,
Wan Chai, Hong Kong

Dear Mr. Victor Lee,

Thank you very much in attending our seminar on the 15th January, 2005, for using FLP Enterprise Management System to enhance your overall organization productivity.

We look forward to becoming your valuable partner in streamlining your business processes. Feel free to contact us

Sincerely

Michael Thomson
Chief Executive Officer
Ultra Active Technology Limited
Tel: 3111 9600

6th January, 2005

Belkin Company Limited,
Room 1612, 16/F.,
Prosperous Building,
23 Canton Road,
Tsim Sha Tsui, Hong Kong

Dear Ms Mary Wong,

Thank you very much in attending our seminar on the 15th January, 2005, for using FLP Enterprise Management System to enhance your overall organization productivity.

We look forward to becoming your valuable partner in streamlining your business processes. Feel free to contact us should you need further information.

Sincerely

Michael Thomson
Chief Executive Officer
Ultra Active Technology Limited
Tel: 3111 9600

EMAIL AND CALENDARING

Integrated with Lotus Notes email and calendaring to streamline communication and scheduling processes. Once a task assignment has been made, it is marked on the group calendar for action and easy follow up.

DYNAMIC ALLOCATION OF STAFF

FLP® Point of Sales Manager allows dynamic decision of allocating shop assistants to other shop outlets for seasonal activities in one location or shortage of staff in one shop.

STAFF IDENTIFICATION BY FINGER PRINT / PASSWORD

Each issued invoice for instance is stamped with staff's finger print for easy follow up.

Staff	
Staff Name:	Anson Sui Tak Fung/flp
Staff Number:	FLP034

Basics | Employment | Achievement | Benefits | Leave | Bank | Attachment | Finger Print |

| Enablement: | ⦿ Yes ○ No |

PERSONNEL MANAGEMENT

FACILITATE PROMOTION CAMPAIGN

Based on your selection criteria, you can send mass mail, for example, for promotion campaign. Mail merge and PDF are the standard features of most of the FLP® solutions.

OUTLET SHOP REPLENISHMENT MANAGEMENT

Business information, such as stock level, fast moving items and sales trends etc., are all available online in the back office, hence outlet shop replenishment plan, delivery schedule can easily and accurately be devised to ensure uninterruptible supply of goods and avoid costly overstocking.

IBM EXPRESS SOLUTION FOR EASE-TO-USE, EASE-TO-ACQUIRE

FLP® Point of Sales Manager distinguished itself in the software market as the system is using the latest world-class IBM® Lotus® Domino® technology. To open a shop outlet cannot be easier when you are using the FLP® Point of Sales Manager. No printing of extra stationery is required. No new system training is necessary. Shop assistants from other shops can just walk in and commence serving customers without demanding new training.

COLLABORATION PLATFORM TO FOSTER TEAMWORK, SHARE WORK AND INFORMATION

FLP® Point of Sales Manager is founded on IBM® Lotus® Domino®, true collaboration and groupware platform. For example, once a sales contract has been concluded, there is no need circulating papers and the accounting and logistics department can follow up at once. Error and omission is reduced to minimum and the efficiency is increased.

GLOBAL ACCESS TO EXTEND MARKET COVERAGE

FLP® Point of Sales Manager can be globally accessible, together with its high degree of security, control and user-friendliness, there is no restriction as to the whereabouts of the outlet shops, thus facilitating cross-border business and expansion of market coverage. Retailers can manage the whole retailing enterprise with outlet shops situated anywhere in the world from a single office.

BUILT-IN IBM BEACON AWARD WINNING REPORT WRITER

Built-in with the report writer 'IntelliPRINTPLUS', an 'IBM Beacon Award' winner, to let user define reports for easy analysis and better business insight.

AUDIT TRAIL

Audit trail function allows authorized user to identify who made each change by date, time, and type of change in an easy understandble way

COMPREHENSIVE SECURITY

Access control maintenance to allow user only sees relevant and role-based information. Access control can be set up to decide which fields, screens, databases and which records users can access and whether those users can view only or modify information held on the system.

Audit trail function allows authorized user to identify who made each change by date, time, and type of change in an easy understandable way.

SEAMLESSLY INTEGRATED WITH OTHER FLP® SOLUTIONS

FLP® Human Resources Manager can be integrated with other FLP® solutions to provide a total solution for streamling business processes and raise overall organization productivity, for example :

- FLP® Accounting Manager
- FLP® Document Manager
- FLP® Logistics Manager
- FLP® Executive Manager
- FLP® Dairy Manager

FLP_® BUSINESS MODEL:

A FOUNDATION FOR YOU TO BUILD YOUR OWN BUSINESS MODEL

No two companies are the same even conducting the same business in the same industry. Why should you choose a standard software package.

No other software solutions provide more feature and functions than FLP_® does costeffectively. No other software solutions provide such an all-in-one interface integrating with your company wide company business processes. FLP_® provides a market leading collaboration platform for all your company staff to work on anytime, anywhere with unlimited scalability without physical country border barriers over the Internet.

What's more, FLP® shares our experience with you to customize the software applications to suit your business and prepare for the future.

FLP_® is empowered by IBM® Lotus® Domino®/Notes® technology.

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