

FLP®

BUSINESS MODEL



PLASTIC MATERIALS DISTRIBUTION

FEATURES AND FUNCTIONALITIES

FLP®

Successful Business Selects FLP®

FLP[®]
**PLASTIC MATERIALS
DISTRIBUTION
FEATURES &
FUNCTIONALITIES**

FAST IS CRUCIAL IN PLASTIC MATERIALS INDUSTRY

Some of the industries require lengthy bargaining, presentation, user requirements and complex business agreements. However, in the plastic materials industry, amongst all other success factors, fast is the key as plastic price is directly affected by the crude oil price and the price in the two year has been fluctuating violently.

EFFICIENT IS OF UTMOST IMPORTANT

When 'fast' is critical, any small inefficient operations in a company will become a disaster. In the plastic materials industry, profit margin is thin, a few percent of gross margin. If you are exceptionally skillful in buying low, you may earn from the price difference on speculation. A slip of wrong buy decision will easily eat up your working capital and banking facilities. Therefore, extremely efficiency is the determining factor to ease you out the volatile buy price.

ON-LINE ACCESS

Many companies in this industry are still relying on calling the administration and finance department for clarification of shipment schedule and stock for sale. Manual (spreadsheet) sales confirmations and diverse customer information have made the companies owners operating in deficit operating result. FLP[®] Plastic Materials Distribution business model is your solution to provide on-line access and conclude a sales contract fast and without error.



FEATURES

- ❖ Product Management
- ❖ Quotation, Fax and Sales Contract, Sales Invoices
- ❖ Customer Relationship Management and Credit Control
- ❖ Shipment Arrival Schedule, Containers on Hand, Warehouse Stock
- ❖ Purchase Order and Logistics Management
- ❖ Container Information and Movement Management
- ❖ Banking Facilities, Import Bills, Letters of Credit, Trust Receipt
- ❖ Customer Outstanding Analysis and Customer Credit Terms Control.
- ❖ Human Resources Management
- ❖ Business Intelligence
- ❖ Analytical Review and Built-in Award-winning Report Writer.
- ❖ Email Integration
- ❖ PDF Print Driver
- ❖ Click and Trigger
- ❖ Comprehensive security, Access Right Control, Audit Trail.
- ❖ Accounting entries are always up to date.
- ❖ Multiple users, Multiple Languages, Accessible Anytime and Anywhere.
- ❖ Seamlessly integrated with other FLP® solutions

CUSTOMER RELATIONSHIP MANAGEMENT

FLP® Plastic Materials Distribution business model provides you with a powerful customer relationship management tool. This powerful feature lets you manage all customer information and business activities in one customer database where staff can share information accurately and effectively. You as the management executive can oversee instantly sales executive performances, e.g. today, last week, this week or last month.

If you are running sales teams, FLP® Plastic Materials Distribution business model is perfect to you. Each sales manager can monitor customer activities and information of its respective team.

Customer Manager

UAT

- [-] 小組客戶資源
 - [-] 全部客戶
 - [-] 客戶動態
 - [-] 今日進帳
 - [-] 昨日回報
 - [-] 今週回報
 - [-] 上週回報
 - [-] 上月回報
- [-] 個人客戶資源
 - [-] 全部客戶
 - [-] 客戶動態
 - [-] 今日進帳
 - [-] 昨日回報
 - [-] 今週回報
 - [-] 上週回報
 - [-] 上月回報
- [-] 小組報價清單
- [-] 小組傳真檔案
- [-] 小組立身憑照
- [-] 個人報價清單
- [-] 個人傳真檔案

Customer Manager Main Menu

Finance and Logistics Profession
Customer Manager

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other countries, or both. All other trademarks are trademarks of their respective companies.

FLP® UAT

SALES TEAM ACTIVITIES AND PERFORMANCE

Customer information, for example, name, contact persons, email address, business address and incorporation details are all kept in FLP® Customer Manager. Business activities with a customer, e.g. sales calls, meetings, pre-sales activities, documentation, proposal, reminder, presentation and memo can also be neatly categorized for easy follow-up.

Customers and Business Activities

Customers by Name FLP®

- ▼ Regerial Material Limited
 - ▼ Contact
 - 2005-01-19 Punon To > CEO Phone: 2236 2236, Mobile: 9188 9188
 - 2005-02-05 Danny Lee > Marketing Manager Phone: 9998 8999, Mobile: 9997 7888
 - ▶ Relevant
 - ▼ Meeting
 - 2005-01-03 Kick off meeting
 - 2005-01-10 User requirements collection
 - ▶ To Do
 - ▼ Customer Services
 - 2004-12-22 Server Installation
 - 2004-12-23 Server Installation
 - 2005-01-21 Find out proper MTU size
 - 2005-02-01 staff email
 - ▶ Discussion
 - ▶ Equipment and Software
 - ▶ FLP - Advertisement
- ▼ Projects
 - 2004-11-26 Quotation
 - 2004-12-21 Design and Time Plan
 - 2004-12-21 Purchase Order Forecast
 - 2004-12-31 5 logos
 - 2005-01-30 Sample Inventory List
 - ▶ Project Agreement
 - ▶ Project Definition
 - ▶ Project Documentation
 - ▶ Project Schedule
 - ▶ Proposal
- ▶ Rich Manufacturing Limited
- ▶ Richain Manufacturing Limited
- ▶ Rox(Hong Kong) Limited

Customer Record

Customer FLP®

Basic | Potential | Grade

Company Name: Chevalch Services Ltd.
 公司名称: 捷技工程有限公司
 Phone: 5568 4361
 Fax: 5568 5568
 Web Site: www.chevalch.com

Contact | Address | Business | Product | Relevant | Owner

First Name	Last Name	Position	Mobile	Email	Phone	Fax
C.	Kwong	Senior Engineer		gch_kwong@cheniorer.c	4301 1301	6460 6460
Lee	Ng	Senior Manager		eno_ng@chevanior.com	4361 1361	5568 5568

Remarks:

Revision History

QUOTATION

編輯文件 Customer Manager FLP®

UAT **ULTRA ACTIVE TECHNOLOGY LIMITED**
Room 1903, Office Tower, Convention Plaza,
No 1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

貴商戶 Company: Chi Shing Trading Company 日期 Date: 2002-09-11
聯絡人 Contact: 華杰先生 營業員 Sales Person: Leung Yin
地址 Address: 業基中心1608室, 創業街3號, 觀塘, 九龍, 香港 電郵 Email: Yin@Trading.com
電話Tel/傳真Fax: 35011292 / 32026232 流動電話 Mobile: 86968686

報價單 Quotation 報價單編號 Quotation Number: QU030400776

貨物 Product	包裝 Packing	數量 Quantity	單價 Unit Price HKD/LB	船期 Shipment
GPPS TAIRIREX GP5250 台灣			HKD2.92	
PP TPI 1100NK 泰國			HKD2.50	

付款方式: Payment Terms 14 Days Credit Against Release Order
付貨方式 Delivery: CIF Hong Kong
備註 Remarks: This quotation is valid within 2 days
以上報價以我方最後確定為準。 *This quotation is subject to our final confirmation.*

FOR UAT LIMITED

Fast and efficient is native to all FLP® business models. In FLP®, you will experience a few clicks with give you a professional quotation and error-free. You can choose to email the quotation in PDF format or fax it out through company fax server.

FAX

編輯文件 Customer Manager FLP®

UAT **ULTRA ACTIVE TECHNOLOGY LIMITED**
Room 1903, Office Tower, Convention Plaza,
No 1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

貴商戶 Company: Chi Shing Trading Company 日期 Date: 2002-09-11
聯絡人 Contact: 華杰先生 營業員 Sales Person: Leung Yin
地址 Address: 業基中心1608室, 創業街3號, 觀塘, 九龍, 香港 電郵 Email: Yin@Trading.com
電話Tel/傳真Fax: 35011292 / 32026232 流動電話 Mobile: 86968686

Fax 檔案編號 Reference Number: LJ30400702

主題subject: 了解本公司之塑料品種

陳先生

多謝昨天抽空與我及黃先生會面, 令貴公司能更加了解本公司之塑料品種

本人已安排明天送上ABS-12A0(可代TECHNO #150717C)及ABS-12A1(可代ABS#757), 煩試辦, 隨傳真附上ABS之比較表作參考之用

For UAT Limited
Leung Yin

Many companies find it a headache to file faxes. Now with FLP®, all faxes are filed in the customer database. New comers can easily pick out the customer account without the necessity to search through the manual files to get acquainted .with a customer.

CUSTOMER CREDIT CONTROL

FLP® Plastic Materials Distribution business model is more than computer software. FLP® shares our enterprise management experience with you. In this business model, .FLP® offers you a customer credit control database where companies which were, or are, currently under lawsuit are stored. You have a strong credit control tool to identify potential problem customers.

The screenshot shows the 'Credit Search' interface of the FLP Credit Control Management system. It features a sidebar with industry categories and a main table listing companies with their details.

行业分类	被告名字及地址	原告名字	债权金额	债权分类	查询日期	政府档案
Construction & Engineering & Furniture 建筑, 工程, 傢俬類						
Electronic & Electrical 電子, 電器類						
Finance & Insurance & Investment 投資, 財務, 金融類						
Metal & Plastic & Chemical 五金, 塑膠, 化工類						
Others 其他						
PERSONS (私人)						
Printing 印刷, 廣告, 文具類						
Provision & Supermarket & Departmental Store 酒樓, 商店, 百貨, 超市類						
Retailing 零售, 商店類						
Textile & Related 紡織, 清潔, 洗衣類						
Bright Skill Ltd (巧輝) 3/F Joyce Bldg, 30 Wong Chuk Collector Of Stamp Revenue D Of Justice,			300,000*		2003-08-02	D 4526
Cheng Yai Ming Rita aka Cheng Yai Ming t/a Top Trend Ho Fai Embroidery Co				SC	2003-08-13	S 74976
Cheung Chan Hong Cheung Ying Keong San Siu Do Ltd				MC	2003-01-17	S 80097
Chong Yat Tan t/a No Logo Shop 341 D & R, Level 3 McRainforce Ltd Donora Co Ltd Unit 2601& 2			60,000 2M		2003-01-17	D 358
Crystal Apparel Ltd 晶裝) 3/F Crystal Ind Bldg, 71 F Liu Yuk Ying Flat B, 14/F, B1k 1, La Cit				INJU	2003-10-09	E 1083
Effectual Enterprises Co Ltd aka Escada Ind'l Ltd Nanyang Commercial Bank Ltd				MORT	2003-08-02	P 3326
Eugene Shop 27, 2nd Basement Floor Prudential Centre Prudential Mall (BY) Ltd Suite 1006, 10			16,425 1M		2003-01-17	D 353
Far Boom Development Ltd The Incorporated Owners Of Star House				MF	2003-01-17	S 72656
Ip Yuk Wah Monaco Ng Tee San (興裝) Bank Of China (HK) Ltd				MORT	2003-10-09	P 4399
K2M Ltd 啟曼) Unit A, 22/F, Prince Ind'l Bldg, 706 Evergreen Knitweaves Ltd Unit 22, 2/F, BI			79,932 SR		2003-01-17	D 232
Lanspire Apparel Ltd Uni Trading Co Ltd				GSD	2003-01-17	S 71273
Lanspire Apparel Ltd Uni Trading Co Ltd				GSD	2003-06-13	S 71273
Lee Shee Clothings-Match Accessory Ltd Galtex Oil HK Ltd				GSD	2003-08-13	S 61105
Liang Guo Yin Son Mainfit Enterprises Ltd Bank Of China (HK) Ltd				MORT	2003-08-13	P 3500
Liu Siu Kin t/a Art Lai Hong Fashion Co 禮雲行) Flat Pun Tan Ho Rm. 402, Azalea Hse., So Uk E				INJU	2003-10-09	E 1086
Mantex Holdings Ltd 明度集團) Chan Kam Wing (1)G/F, Bank of China (HK) Ltd 14/F, 1 Garden Rd			548,272 OVER		2003-01-17	D 281
May z Collection Ltd Shop 2022, L2, Sheung Shui Dam Evercot Enterprise Co Ltd 6/F World Wide			63,597 3M		2003-08-02	D 6803
Man In Black Ltd 011, G/F, B1k, C, HK Ind'l Centre, Koi Shuk Man Kitti Rm. 1804, Leung Kit H				WUP	2003-01-17	W 59
Nan Fong Int'l Holdings Ltd 南方) 16/F, Dah Sing Fir The Stock Exchange Of HK Ltd 1/F One And			198,000 MD		2003-08-13	D 4741
New Power Int'l Ltd Estex Industries Ltd				SC	2003-10-09	S 77151
OPA Int'l Ltd Shop 4-12 & 26-31, 3rd Basement Floor, Prudential Mall (BY) Ltd Suite 1006, 10			148,000 1M		2003-01-17	D 353
O.M.P. Int'l Ltd Rising Sun Fur Manufacturing Ltd				GSD	2003-08-13	S 61514
Shiva Exports Ltd Centaline Property Agency Ltd				CONM	2003-01-17	S 79812
Shysaker Fashion Co Ltd 9/F, 184 Nathan Rd, Kin Teang Sau Kee Rm. 1311, Un Fung Hse, Un				WUP	2003-01-17	W 58

The screenshot shows the 'Credit Search' interface with details for a specific company in lawsuit.

行业分类	Electronic & Electrical 電子, 電器類
查询日期	2003-07-24 16
工作档案	
被告档案:	D 6526
原告名字:	Jetvise Investment Ltd 6/F, World-Wise Hse, 19 Des Voeux Rd, Central, HK
被告名字及地址:	3togo.Com Retail Ltd 任數行) 37/F, MLC Tower, 2484 Queen's Rd, East, Wan Chai, HK
债权分类:	2M
债权金额:	246,736.00

Company in Lawsuit

SALES CONFIRMATION

FLP® Plastic Materials Distribution business model lets you streamline the sales confirmation procedures and information of your company. Once FLP®, there won't exist inconsistent letter head, logo, price, model number, misspelling of customer name or wrong contact person. You can also perform on-line approval. Performance by sales persons and immediate information of sales confirmation are all made available to you without physical boundaries restriction.

Accounts Receivable Management FLP®

新樓合同

批准進度 合同編號 合同日期 客戶名稱 訂貨標金 貨物資料

Sales Confirmation by Salesman

已獲批准

合同編號	合同日期	客戶名稱	訂貨標金	貨物資料
SC040400189	2003-04-14	内部合同 长安瑞和塑胶五金电子厂	USD 17,950.00	ABS TAIRILAC AG15A1...
SC040400292	2003-04-22	内部合同 长安瑞和塑胶五金电子厂	USD 16,740.00	ABS TAIRILAC AG15A1...
SC040400321	2003-04-25	内部合同 长安瑞和塑胶五金电子厂	USD 16,740.00	ABS TAIRILAC AG15A1...
SC040400463	2003-05-05	内部合同 伟利制品有限公司	USD 64,350.00	PP TP1 1126NK...
SC030303901	2003-02-18	内部合同 Ever Plastic & Electronic Products Factory	RMB 225.00	PMMA ASAHI 560F...
SC030304019	2003-02-27	内部合同 高森行有限公司	USD 19,530.00	ABS TAIRILAC AG15A1...
SC030304315	2003-03-21	内部合同 Shen Light Industrial Products	HKD 102,300.00	PP TP1 1100NK...
SC040400019	2003-04-01	内部合同 伟利制品有限公司	USD 17,910.00	ABS TAIRILAC AG15A1...
SC040400038	2003-04-03	作廢 内部合同 伟利制品有限公司		
SC040400120	2003-04-10	内部合同 Ever Plastic & Electr...		
SC040401709	2003-07-24	内部合同 Shen Light Industria...		
SC040401414	2003-07-04	内部合同 長城行有限公司		
SC040401488	2003-07-09	内部合同 Great Plastic Compan...		
SC040400875	2003-05-27	内部合同 長城行有限公司		
SC040401489	2003-07-09	作廢 内部合同 Great Plastic Compan...		
SC040401288	2003-06-25	内部合同 伟利制品有限公司		
SC040401441	2003-07-07	内部合同 Shen Light Industria...		
SC040401440	2003-07-07	内部合同 伟利制品有限公司		
SC040401496	2003-07-10	内部合同 Shen Light Industria...		
SC040401396	2003-07-04	内部合同 長城行有限公司		
不獲批准				
SC03030321	2003-03-21	内部合同 長城行有限公司		

George, Luk Chi San
Kelvin, Cheung Tat Tung
Leo, Eric Chi Cheung

Accounts Receivable Management FLP®

Sales Confirmation in Details

銷售合同

銷售合同: SC040401396
合同日期: 2003-07-04
生意類別: 正式生意

客戶資料

營業員: Frankie, Tan Hoi Leung
客戶名稱: 伟利制品有限公司
中文名稱: 伟利制品有限公司
聯絡地址: 布吉鎮沙灣村, 龙岗区, 深圳市, 廣東省, 中國
聯絡人員: 王波
聯絡電話: 0755-28260226
聯絡傳真: 0755-28529352

貨物	產地	貨物數量	裝箱量	總值
ABS TAIRILAC AG15A1	台灣	18MT	18 MT/20 FT	USD975
			MT/ FT	/
			MT/ FT	/

協簽金額

交貨期: 2003-07-07
交貨地點: 香港交貨單
付款方式: 交貨單7天數期
貨幣兌換: USD1=HKD7.8
訂貨標金: USD17,950.00
備註: 本公司回簽生效

Accounts Receivable Management FLP®

Official Sales Contract

ULTRA ACTIVE TECHNOLOGY LIMITED
Room 1903, Office Tower, Convention Plaza,
No.1 Hebeou Road, Wanchai, Hong Kong
Tel: (852) 3111 9800 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

貴商戶 Company: 伟利制品有限公司 日期 Date: 2003-07-04
聯絡人 Contact: 王波
地址 Address: 中國, 廣東省, 深圳市, 龙岗区, 布吉鎮沙灣村
電話 Tel/傳真 Fax: 0755-28520226 / 0755-28529352

銷售合同 Sales Contract 銷售合同編號 Contract Number: SC040401396

貨物 Product	包裝 Packing	數量 Quantity	單價 Unit Price	總計 Amount
ABS TAIRILAC AG15A1 台灣	1x20' FCL	18MT	USD975 / MT	USD17,950.00
貨運單據 Documents Required: Release Order				USD17,950.00
送貨日期 Goods Delivery: 2003-07-07				
交貨地點 Place of Delivery: 香港交貨單				
付款方式 Payment Terms: 交貨單7天數期				

買方及以下買方同意上述貨物之買賣。
Seller hereby confirms the sale to the undermentioned Buyer and the Buyer confirms the purchase from the Seller of the subject products mentioned above.

伟利制品有限公司 UAT LIMITED

買方 Buyer 賣方 Seller

SALES INVOICE AUTOMATION

Click-And-Trigger is one of the distinct interface of FLP® and FLP® is designed to closely mirror the human way of performance. You pop-up an approved sales contract, select 'Sales Invoice' (正式發票), FLP® creates a sales invoice nicely for your final decision.

Sales Confirmation in Details

開關文件 寄查信貨 正式合同 LC合同 正式發票 作廢合同 完結合同 Accounts Receivable Management FLP®

銷售合同
銷售合同: SC040401396
合同日期: 2003-07-04
生意類別: 正式生意

客戶資料
營業員: Frankie, Tan Hoi Leung
客戶名稱: 堅利制品有限公司
中文名稱: 堅利制品有限公司
聯絡地址: 布吉鎮沙灣村, 龍崗區, 深圳市, 廣東省, 中國
聯絡人員: 王波
聯絡電話: 0755-28520226
聯絡傳真: 0755-28529352

貨物 產地 貨物數量 裝箱量 單位 包裝
ABS TAIRILAC AG15A1 台灣 18MT 18 MT/20 FT USD975 / MT 25kg Net Bag

條款金額
交貨期: 2003-07-07
交貨地點: 香港交提單
付款方式: 交拒單7天數期
貨幣兌換: USD1=HKD7.8
訂貨獎金: USD17,950.00
備註: 本合同同室生效

ULTRA ACTIVE TECHNOLOGY LIMITED
Room 1903, Office Tower, Convention Plaza,
No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

貴商戶 Company: 堅利制品有限公司 日期 Date: 2003-07-05
聯絡人 Contact: 王波
地址 Address: 中國, 廣東省, 深圳市, 龍崗區, 布吉鎮沙灣村
電話 Tel/傳真 Fax: 0755-28520226 / 0755-28529352

發票 Invoice 發票編號 Invoice Number: IN030401446

貨物 Product	包裝 Packing	數量 Quantity	單價 Unit Price	總計 Amount
ABS TAIRILAC AG15A1 台灣	1 x 20' FCL/720 BAG	18MT	USD975 / MT	USD17,550.00
				USD17,550.00

兌換率 Exchange Rate: USD1=HKD7.8 請付款 Please settle this invoice: **HKD136,890.00**

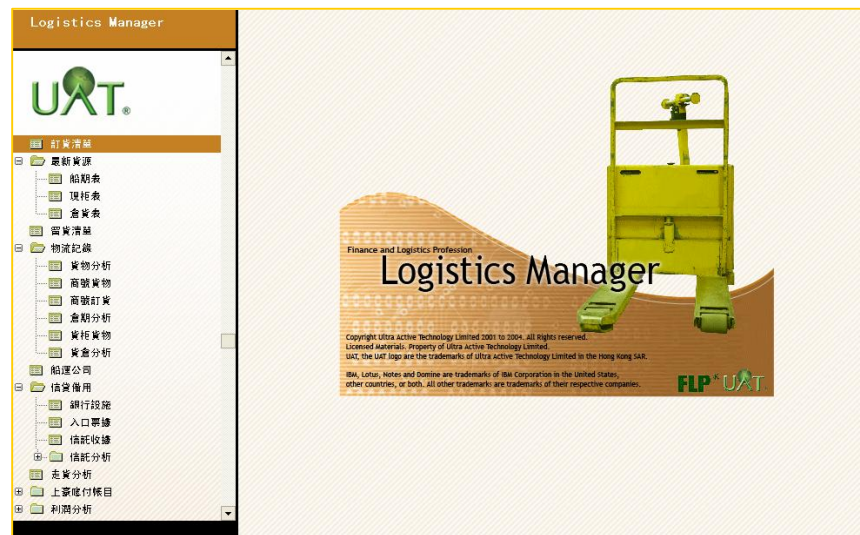
營業員 Sales Person: FRANKIE, TSE HOI LEUNG
合約號碼 Contract Number: SC040401396
付款方式 Payment Terms: 交拒單7天數期
兌換匯率 Exchange Rate: USD1=HKD7.8
到期日 Due Date: 2003-07-12 16
交貨地點 Place of Delivery: 香港交提單
提單號碼 Bill of lading:
貨櫃號碼 Container Numbers: 6LDU1255871
倉單號碼 Warrant Numbers:

Sales Invoice

LOGISTICS CONTROL AND MANAGEMENT

FLP® Plastic Materials Distribution business model is particularly strong in handling logistics. FLP® lets you follow through both the business document flows and also the container flows. All FLP® business models support multi-language and each user can select to use English, Traditional Chinese or Simplified Chinese screen interface. You there don't need to worry that some clericals won't be able to use FLP®. Contact FLP now to find out all the feature of the distribution business model especially you are concerned with fast information of each of your container in trade.

In this brochure, we are presenting you some of the functionalities of FLP® in handling container information, container movements (拆柜入倉, 原柜入倉, 轉柜), shipment arrival schedules and trace business events from different sources.



COLLABORATION OF PURCHASE AND LOGISTICS

If you are in an industry confronting high volume of containers, you shouldn't work without FLP® Plastic Materials Distribution business model. FLP® helps you implement a worldclass collaborative operations platform, working on which all staff of your company share knowledge and communicate efficiently

The business intelligence of FLP® digests your business data and present you all information you want in relation to a purchase order, e.g., goods ordered, expected date of arrival, container numbers, warehouse and letter of credit. Double clicking each line will give you fuller details of relevant information.

Purchase Order: Chain Activities	
▶ P0040400567	Erplastics Incorporation
▼ P0040400568	Erromic Plastics Corporation
▼ 訂貨清單	Erromic Plastics Corporation 【預定到港】 2003-09-15
▼ 貨物資料	【貨物】 LDPE TA150X 6534F (300 MT)
▼ 船期清單	<ul style="list-style-type: none"> ▶ 【船期】 T01 【預定到港】 2003-09-12 【船公司】 Wan Hai Line... 【貨物】 P1 LDPE TA150X 6534F (150公噸) ▶ 【船期】 T01-S01 【貨運】 待定 【船號】 LIYORNO SENATOR / S040 【倉庫期】 2003-10-04 ▶ 【船期】 T02 【預定到港】 2003-09-21 【船公司】 Wan Hai Line... 【貨物】 P1 LDPE TA150X 6534F (150公噸) ▶ 【船期】 T02-S01 【貨運】 待定 【船號】 STAR / S064 【倉庫期】 2003-10-12
▼ 貨運資料	<ul style="list-style-type: none"> ▶ 【船號】 T01-S01 【船號】 LIYORNO SENATOR / S040 【倉庫期】 2003-10-04 【貨運代理】 待定 ▶ 【貨物號碼】 CLH08570721 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ <<原柜入倉>> 【倉名】 太平洋大板倉 【倉庫期】 2003-10-04 ▶ <<原柜入倉>> 【倉名】 太平洋大板倉 【存倉日期】 2003-10-11 (25公噸 1000 包) ▶ 【貨物號碼】 GRU19527114 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ <<原柜入倉>> 【倉名】 太平洋大板倉 【倉庫期】 2003-10-04 ▶ 【貨物號碼】 F50L6711685 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 F50L6754579 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 GATU8472975 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 WHLU5157375 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【船號】 T02-S01 【船號】 STAR / S064 【倉庫期】 2003-10-12 【貨運代理】 ▶ 【貨物號碼】 GRU19804081 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ <<原柜入倉>> 【倉名】 太平洋大板倉 【倉庫期】 2003-10-12 ▶ 【貨物號碼】 F53L6735253 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 TQHL5307982 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 TQLU1828732 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 WHLU4047028 【貨物】 LDPE TA150X 6534F (25公噸 1000 包) ▶ 【貨物號碼】 WHLU5097867 【貨物】 LDPE TA150X 6534F (25公噸 1000 包)
▼ 信用證	【銀行】 CF-Ghekiang First Bank Ltd. [LC 數目] 213000
▼ 預置貨物	<<現匯>> 【貨物】 LDPE TA150X 6534F 【倉庫期】 2003-10-12 【圖章營業員】 Yao , Zong 【銷售合同】 24/10-前750 【圖章數量】
▼ P0040400569	Erplastics Incorporation

PURCHASE ORDER

Again, the Click-And-Trigger functionality of FLP® is so handy that you can issue an official purchase order error-free in less than a minute.

Purchase order details

訂貨資訊	訂貨編號: P0030400568 訂貨日期: 2003-08-19 16	貨運資訊	預定啟航: 2003-09-10 16 預定到港: 2003-09-15 16 裝運港口: Taiwan 目的港口: Hong Kong 貨運基礎: B/L 送貨地點:
商業資料	商業名稱: Eronnic Plastics Corporation 聯絡地址: Room 15, 24/F, No. 201, Tung Hwa North Road, Taipei, Taiwan 聯絡人員: 溫生樂先生 聯絡電話: 886-211227122 Ext. 614 聯絡傳真: 886-260227193	貨運條件	貿易條款: CIF 付款方式: L/C At Sight 貨幣兌換: USD1=HKD7.8 訂貨總金: USD213,000.00
貨物	品名: LDPE TAISOX 6534F 產地: 台灣	貨物數量: 300MT	裝箱規格: 25MT / 40FT 單位: MT / FT 單價: USD 總計: USD

Revision History

ULTRA ACTIVE TECHNOLOGY LIMITED
Room 1903, Office Tower, Convention Plaza,
No.1 Harbour Road, Wanchai, Hong Kong
Tel: (852) 3111 9600 Fax: (852) 2357 5328
www.ultraactive.com Email: info@ultraactive.com

貴商戶 Company: Eronnic Plastics Corporation 日期 Date: 2003-08-19
聯絡人 Contact: 溫生樂先生
地址 Address: Room 15, 24/F, No. 201, Tung Hwa North Road, Taipei, Taiwan
電話 Tel/傳真 Fax: 886-211227122 Ext. 614 / 886-260227193

購貨單 Purchase Order 訂貨單編號 PO Number: P0030400568

貨物 Product	包裝 Packing	數量 Quantity	單價 Unit Price	總計 Amount
LDPE TAISOX 6534F 台灣	25kg Net Bag/2540	300MT	USD710	USD213,000
				USD213,000

預定啟航 ETD: 2003-09-10 裝運港口 Loading Port: Taiwan
預定到港 ETA: 2003-09-15 目的港口 Destination Port: Hong Kong
貨運單據 Documents Required: B/L
送貨地點 Delivery Place:
付款方式 Payment Terms: L/C At Sight
兌換匯率 Exchange Rate: USD1=HKD7.8
備註 Remarks:

Official Purchase Order

For UAT Limited
Peter Watson

LOGISTICS ANALYSIS OF PURCHASED PRODUCTS

For efficient preparation of shipping documents, banking documents and customer services, the logistics enquiry functionalities of FLP® is unbeaten in offering flexibility and immediate access to information.

FLP® lets you view the logistics information, by item, by supplier, by container and from each source of information, you can trace up and down the relating business activities.



貨物	商號	訂貨編號
MBS	DENKA	TH21
GoIn Enterprise Company Limited		
Mari Hong Kong Limited		
P0040300249		
訂貨清單		
[商號] Marubeni Hong Kong & South China Limited [預定到港] 2002-6-9		
貨物資料		
[貨物] MBS DENKA TH21 (35 MT)		
船期清單		
[船期] T01 [預定到港] 2002-6-9 [船公司] Dong Woo [貨物] P1 MBS DENKA TH21 (35公噸)		
[運東] T01-S01 [貨運] 待定 [船號] MOL ETERNITY - 062S [倉尾期] 2002-6-23		
貨櫃資料		
[運東] T01-S01 [船號] MOL ETERNITY - 062S [倉尾期] 2002-6-23 [貨運代理] 待定		
[貨櫃號碼] DNAL2302309 [貨物] MBS DENKA TH21 (17.5公噸 700包)		
[[拆柜入倉]> [倉名] 太平洋大棧倉 [倉尾期] 2002-6-23		
[[拆柜入倉]> [倉名] 船邊貨 [存倉日期] 2002-6-22 (17.5公噸 700包)		
[[倉貨轉倉]> [倉名] 昌明 [存倉日期] 2002-6-22 (6.9公噸 276包)		
[[倉貨轉倉]> [倉名] 昌明 [存倉日期] 2002-6-22 (3.85公噸 154包)		
[貨櫃號碼] DNAL2307380 [貨物] MBS DENKA TH21 (17.5公噸 700包)		
[[拆柜入倉]> [倉名] 船邊貨 [存倉日期] 2002-6-18 (17.5公噸 700包)		
[[倉貨轉倉]> [倉名] 昌明 [存倉日期] 2002-6-18 (10.075公噸 403包)		
[[倉貨轉倉]> [倉名] 昌明 [存倉日期] 2002-6-18 (4.6公噸 184包)		
P0020300447		
P0020300507		
P0020300543		
NYLON 6 KANEBO MC112L		
NYLON 6 KANEBO MC100A10		
NYLON 6 KANEBO MC112L		
NYLON 6 MEP 1010C2		
NYLON 6 MEP 1010C2(JAPAN)		
NYLON 6 FLASTEC PAT-101NC		
NYLON 6 TORAY GM1017		
NYLON 66 ASahi 1300S-301		
NYLON 66 NILIT'S P-90F1		
NYLON 66 NILIT'S P-90F1		

Logistics Analysis: Trace From Product

貨物	貨櫃號碼	入倉	裝柜量	貨物數量	包數	提單號碼	倉尾期	回吉期	銷售發票
LDPE	TOSOH	248							
巴買									
DNAL4503572	轉柜入倉	26公噸 / 40呎	26公噸	1040	THHF-1007	2003-03-19	3天		IN0203043777
SZU3118730	轉柜入倉	26公噸 / 40呎	26公噸	1040		2003-06-01	0天		IN0304013300
WHLU4315659	轉柜入倉	26公噸 / 40呎	26公噸	1040	0200000118	2003-02-25	14天		IN0203040688
未買									
DLU32556137		轉柜入倉	26公噸 / 40呎	40公噸	1040		2003-11-05	0天	
LDPE	TPE	1925F							
LDPE	TP1	JH4324							
LDPE	UBE	F522							
LDPE	UBE	J5019							
LLDPE	EXXONMOBIL	LL1002KW							
LLDPE	ASRENE	UF1810S1							
巴買									
DLH0615372	原柜入倉	17公噸 / 20呎	17公噸	680		2003-04-03	0天		IN0304000400
DNAL2134670	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-16	0天		IN0304002377
DNAL2135445	轉柜入倉	3.75公噸 / 20呎	3.75公噸	150	DNAL_KT030200430	2003-03-21	14天		IN0203043255
DNAL2136143	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
DNAL2202754	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
DNAL2207822	原柜入倉	17公噸 / 20呎	17公噸	680		2003-04-10	0天		IN0304001377
DNAL2208156	轉柜入倉	17公噸 / 20呎	17公噸	680	DNAL_KT030200430	2003-03-21	14天		IN0203042955
DNAL2300200	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
DNAL2309193	原柜入倉	17公噸 / 20呎	17公噸	680		2003-04-10	0天		IN0304001099
DNAL2401740	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
DNAL2430918	轉柜入倉	17公噸 / 20呎	17公噸	680	DNAL_KT030200430	2003-03-21	14天		IN0203042955
DNAL2431642	轉柜入倉	17公噸 / 20呎	17公噸	680	DNAL_KT030200430	2003-03-21	14天		IN0203042955
DNAL2434997	轉柜入倉	17公噸 / 20呎	17公噸	680	DNAL_KT030200430	2003-03-21	14天		IN0203042955
DNAL2507455	轉柜入倉	17公噸 / 20呎	17公噸	680	DNAL_KT030200430	2003-03-21	14天		IN0203042955
FSDU3826382	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
GSU2190917	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
WFH1108529	轉柜入倉	17公噸 / 20呎	17公噸	680		2003-05-09	0天		IN0304002377
LLDPE	ASRENE	UF1810T							
LLDPE	ASRENE	U12650-0G							
LLDPE	EGUATE	7050							
LLDPE	EXXONMOBIL	6201XR							

Logistics Analysis: Trace From Container

LOGISTICS IN DETAILS

Very rarely will you need to go to your wooden or steel filing cabinet to pull out or photocopy a document. FLP® lets you view all documents on a screen in a human approach. Double clicking on any line of the view will pop-up the source document.

Logistics Manager FLP®

Expected Shipment Arrival (船期清單)

船期清單
 船期編號: P0040400568-T01
 訂貨編號: P0040400568

營運船期
 船運公司: Wan Hai Lines (H.K.) Limited
 營運代理: 待定
 營運船名: LIYORNO SENATOR / S040
 預定啟航: 2003-09-10 16
 預定到港: 港實 2003-09-12 16
 營運港口: Taiwan
 目的港口: Hong Kong

貨物	產地	箱數	裝箱量	貨物數量	貨物單位	訂貨數量
P1 LOPE TAI SOX 6534F	台灣	6	25 公噸 / 40 呎	150公噸	副裝	300MT
			公噸 / 呎	公噸		
			公噸 / 呎	公噸		

Revision History

Logistics Manager FLP®

Goods Arrival (貨物到港)

營運代理
 源貨編號: P0040400568-T01
 訂貨編號: P0040400568

營運代理
 營運代理: 待定
 營運船名: LIYORNO SENATOR / S040
 貨物提單: 0973028335
 免箱倉期: 21 天
 到港日期: 2003-09-12
 倉庫期: 2003-10-04
 回吉期: 14 天
 L/B號碼: L003040F006

Revision History

Logistics Manager FLP®

Container Details (貨櫃貨物)

貨櫃資料
 營運船名: STAR / S064
 貨物提單: 0973030404
 源貨編號: P0040400568-T02-S01

貨櫃資料
 貨櫃號碼: FSCM6735558
 裝箱量: 25公噸 / 40呎

入倉紀錄
 入倉紀錄: 原托入倉

裝箱資料
 免箱倉期: 2003-10-12 00:00:00 天
 倉庫期: 2003-10-12 16
 回吉期: 14 天

裝箱資料
 貨物: LOPE TAI SOX 6534F
 數量: 25公噸
 包裝: 1000 包

裝箱資料
 裝箱日期: 未定
 銷售狀態: 未定

Revision History

BANKING FACILITIES AND IMPORT BILLS

FLP® Plastic Materials Distribution business model is a rare computer software that can absolve you from manual operations in recording import bills, letters of credit, trust receipt, shipping guarantee and banking facilities.



開信用証	貨幣	L/C 金額	L/C 金額	L/C HKD	L/C HKD 貨幣	T/R 金額	T/R 金額	T/R HKD	T/R HKD	逆算餘額
▶ Citibank		9,290,835.72		(2,332,224.63)		(1,466,866.00)		(1,442,298.05)		682,752.28
▶ Hang Seng Bank		4,593,470.00		1,828,444.58		606,530.00		828,444.58		0.00
▶ Hongkong Bank		4,380,980.00		171,644.00		(619,020.00)		(396,976.00)		0.00
▼ 信託備用		5,000,000.00		5,000,000.00		0.00		5,000,000.00		0.00
▼ LC 及TR上限		5,000,000.00		5,000,000.00		0.00		5,000,000.00		0.00
▼ 2003-08-07 上限	HKD	5,000,000.00		5,000,000.00		0.00		5,000,000.00		0.00
▼ 信用証		(619,020.00)		(4,828,356.00)		(619,020.00)		5,396,976.00		0.00
▼ LC0304J5001		(300,780.00)		(2,346,084.00)		(300,780.00)		(2,346,084.00)		0.00
▼ LC03/00962		(300,780.00)		(2,346,084.00)		0.00		0.00		(300,780.00)
▼ 2003-08-08 LC	USD	(300,780.00)		(2,346,084.00)		0.00		0.00		0.00
▼ S803/00257		0.00		0.00		USD (160,380.00)		(1,250,964.00)		0.00
▼ 2003-08-18 SG		0.00		0.00		USD 160,380.00		1,250,964.00		0.00
▼ S803/00258		0.00		0.00		0.00		0.00		0.00
▼ 2003-08-18 SG		0.00		0.00		USD (140,400.00)		(1,095,120.00)		0.00
▼ 2003-08-27 SG 釋放		0.00		0.00		USD 140,400.00		1,095,120.00		0.00
▼ 1803/01643 [01]		0.00		0.00		(160,380.00)		(1,250,964.00)		160,380.00
▼ 2003-08-27 TR		0.00		0.00		USD (160,380.00)		(1,250,964.00)		0.00
▼ 1803/01644 [02]		0.00		0.00		(140,400.00)		(1,095,120.00)		140,400.00
▼ 2003-08-27 TR		0.00		0.00		USD (140,400.00)		(1,095,120.00)		0.00
▼ LC0304J5002		018,240.00		(2,482,272.00)		018,240.00		0,050,992.00		0.00
▶ LC03/00981		018,240.00		(2,482,272.00)		0.00		0.00		018,240.00
▶ S803/00263		0.00		0.00		0.00		0.00		0.00
▶ S803/00264		0.00		0.00		0.00		0.00		0.00
▶ S803/00265		0.00		0.00		0.00		0.00		0.00
▶ S803/00274		0.00		0.00		0.00		0.00		0.00
▼ 1803/01681 [01]		0.00		0.00		(14,940.00)		(116,532.00)		14,940.00
▼ 2003-09-01 TR		0.00		0.00		USD (14,940.00)		(116,532.00)		0.00
▼ 1803/01682 [02]		0.00		0.00		0.00		0.00		0.00
▼ 2003-09-01 TR		0.00		0.00		0.00		0.00		0.00
▼ 1803/01683 [03]		0.00		0.00		0.00		0.00		0.00
▼ 2003-09-01 TR		0.00		0.00		0.00		0.00		0.00
▼ 1803/01738 [04]		0.00		0.00		0.00		(72,900.00)		68,620.00
▼ 2003-09-11 TR		0.00		0.00		USD (72,900.00)		(68,620.00)		0.00

Facilities and Import Bills (入口票據)

LETTER OF CREDIT AND TRUST RECEIPT

The information that you are expecting to get from L/C and T/R .is in FLP®. The L/C is also integrated with your company activities, e.g. container and purchase order.

Logistics Manager FLP®

信用証

開証銀行: Hongkong Bank
L/C編號: L00304HB001

信用証資料

開證日期: 2003-08-08 .16
受益人: Fibre Chemicals Corporation
信用條款: L/C at sight
開證金額: USD300,780.00
最後/修正金額: USD300,780.00

信用証號碼: L003/00962
開證日期: 2003-08-09 .16
裝貨期限: 2003-08-31 .16
有效期限: 2003-09-21 .16
開證外幣: 備註:

扣 L/C 銀數

扣 L/C 額: USD300,780.00
兌換匯率: 7.8
扣 L/C 總HKD: 2,346,084.00

扣信託銀數

扣信託額: 備註:
兌換匯率: 7.8
扣信託總HKD: 備註:

訂單號碼	貨物	訂貨數量	L/C 數量	訂貨單位	單位	L/C 金額
P0030400475	HIPS TAIRIREX HP8250	126MT	126MT	USD810	USD810	USD102,060.00
P0030400476	HIPS TAIRIREX HP8250	72MT	72MT	USD810	USD810	USD58,320.00
	GPPS TAIRIREX GP9250	180MT	180MT	USD780	USD780	USD140,400.00

Letter of Credit (信用証)

Logistics Manager FLP®

信託收據

L/C編號: L00304HB001
信用証號碼: L003/00962

信託收據

入口單號碼: 備註:
入口單日期: 2003-08-27 .16
信託號碼: IB03/01643
信託排序: 01
信託日期: 2003-08-27 .16
起息日期: 2003-08-27 .16
信託到期: 2003-11-17 .16
信用條款: L/C at sight

信託號碼

貿易編號: P1030400613
供應商: Fibre Chemicals Corporation
單據編號: K38150844

訂單號碼	貨物	L/C 數量	貨物單位	單位	金額
P0030400475	HIPS TAIRIREX HP8250	126MT	126MT	USD810	USD102,060.00
P0030400476	HIPS TAIRIREX HP8250	72MT	72MT	USD810	USD58,320.00
	GPPS TAIRIREX GP9250	180MT	180MT	USD780	USD140,400.00

其它費用:

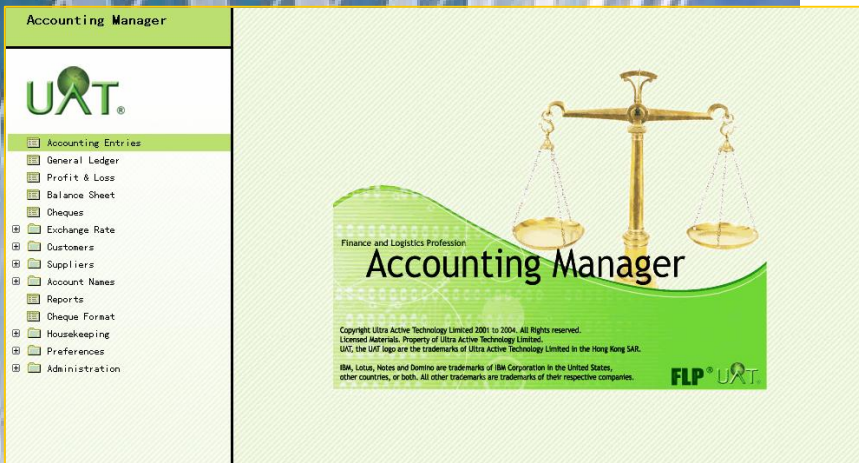
信託總金額

信託金額: USD160,380.00
兌換匯率: 7.8
信託金額HKD: 1,250,964.00

Trust Receipt (信託收據)

SEAMLESS INTEGRATION WITH ACCOUNTING

The revolutionary design of FLP® lets you decide to have automatic generation of accounting entries for all sales invoices. In some industries where invoices are heterogeneous, accountants prefer to prepare double entries for each sales invoice. In the latter case, FLP® Accounting Manager is your ideal tool. Click on 'Generate Accounting' and FLP® gives you all defaults and you can make final decision to account name and description.



Accounting Entry FLP

Accounting

Document: A04045000032
Location: New York

Double Entries

Account Name	Description	Local Debit	Local Credit	Local Diff	Base Diff	Base Debit	Base Credit
Control Totals		7,658.00	7,658.00	0.00	0.00	59,732.40	59,732.40
Advertising	SCMP	USD 7,658.00			HKD	59,732.40	
Hang Seng Bank	SCMP		USD 7,658.00		HKD		59,732.40

Entry Details

Accounting Entry

Account Name: [Field]
Transaction Date: 2004-08-02 16
Accounting Month: Aug-2004
Description: [Field]
Center: [Field]

Local Currency: USD
Rate: [Field]
Base Currency: HKD

Debit Credit

View Double Entries Report

General Ledger FLP

Document Number	Date	Month	Description	Local Debit	Local Credit	Local Balance	Base Debit	Base Credit	Base Balance
▶ Accounts Payable				1,111,465.54	3,263,169.00	(2,151,703.46)	805,215.68	1,712,919.79	(907,704.11)
▶ Accounts Receivable				5,300,476.56	2,110,726.50	3,189,750.06			
▶ Accumulated Depreciation-Motor Car				0.00	10,000.00	(10,000.00)			
▶ Accumulated Depreciation - Equipment				0.00	5,010.00	(5,010.00)			
▶ Accumulated Depreciation - Leasehold Improvements				0.00	5,000.00	(5,000.00)	0.00	5,000.00	(9,000.00)
▶ Advertising	2004-09-02	Aug-2004	SCMP	USD 16,121.00		16,121.00	125,743.80	0.00	125,743.80
▶ A04045000032	2004-08-07	Aug-2004	1 IBM PC	USD 80,076.00		80,076.00	59,732.40	0.00	59,732.40
▶ A04045000055	2004-08-17	Aug-2004	1 Projector	USD 600.00		600.00	4,680.00	0.00	4,680.00
▶ A04045000137	2004-09-17	Sep-2004	Road Show	USD 5,333.00		5,333.00	41,597.40	0.00	41,597.40
▶ A04045000156	2004-09-16	Sep-2004	Brochure	USD 2,530.00		2,530.00	19,734.00	0.00	19,734.00
▶ Bank Interest				12,145.76	0.00	12,145.76	11,976.98	0.00	11,976.98
▶ Citibank				103,470.00	110,825.00	(7,355.00)	103,310.32	65,749.11	37,561.21
▶ Commission				235,498.00	0.00	235,498.00	101,035.81	0.00	101,035.81
▶ Common Stocks				0.00	11,007.00	(11,007.00)	0.00	11,007.00	(11,007.00)
▶ Depreciation				20,010.00	0.00	20,010.00	20,010.00	0.00	20,010.00
▶ Dividend Revenue				0.00	13,524.00	(13,524.00)	0.00	16,049.61	(16,049.61)
▶ Entertainment				22,604.00	0.00	22,604.00	13,034.34	0.00	13,034.34
▶ Equipment				8,120.00	0.00	8,120.00	63,333.70	0.00	63,333.70
▶ A04045000015	2004-07-12	Jul-2004	Printer HP80C	USD 1,150.00		1,150.00	8,967.70	0.00	8,967.70
▶ A04045000051	2004-08-02	Aug-2004	1 IBM PC	USD 870.00		870.00	6,786.00	0.00	6,786.00
▶ A04045000032	2004-08-17	Aug-2004	1 Projector	USD 2,500.00		2,500.00	19,500.00	0.00	19,500.00
▶ A04045000091	2004-08-19	Aug-2004	Tel system	USD 3,500.00		3,500.00	28,080.00	0.00	28,080.00
▶ Freight-in Charges				80,076.00	0.00	80,076.00	59,013.24	0.00	59,013.24
▶ Hang Seng Bank				453,125.00	544,528.00	(91,333.00)	453,528.54	380,451.86	63,076.68
▶ HSBC				12,626,940.70	2,491,588.30	10,135,352.40	11,322,722.59	2,280,481.10	9,042,241.49
▶ Insurance				4,340.00	0.00	4,340.00	3,356.73	0.00	3,356.73
▶ Interest Revenue				0.00	4,670.00	(4,670.00)	0.00	5,308.26	(5,308.26)
▶ Leasehold Improvements				203,424.00	0.00	203,424.00	65,769.00	0.00	65,769.00
▶ Long Term Investments				5,765.00	0.00	5,765.00	5,059.67	0.00	5,059.67
▶ Motor Car				153,623.00	0.00	153,623.00	171,919.04	0.00	171,919.04
▶ Motor Car Expenses				723,905.00	0.00	723,905.00	846,275.33	0.00	846,275.33
▶ Notes Payable				3,160.00	0.00	3,160.00	3,160.00	0.00	3,160.00
▶ Office Supplies				0.00	50,000.00	(50,000.00)	0.00	59,390.00	(59,390.00)
▶ Office Supplies				12,876.00	0.00	12,876.00	4,091.17	0.00	4,091.17

BUSINESS INTELLIGENCE AND ANALYTICAL REVIEWS

FLP® carries the true context of business intelligence where on every screen and from every menu, you are able to access business and financial analysis anytime and anywhere without necessitating inefficient hardcopies so that you can make informed decisions and plans. Multiple language interface is native to all FLP® business models.

Accounts Receivable Manager

UAT

- 上家銷售合同
 - 已批合同
 - 待批合同
 - 合同清單
 - 不批合同
- 個人銷售合同
- 上家應收帳目
 - 正式發票
 - 付款通知
 - 期票信用
 - 期票在手
 - 收款記錄
 - 收款發票
 - 客戶分析
 - 逾期分析
 - 發票結欠
 - 客戶結欠
 - 催款通知
- 個人應收帳目

Finance and Logistics Profession

Accounts Receivable Manager

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FLP® UAT

CUSTOMER OVERDUE ANALYSIS

Invoice	Date	Event	Invoice/Receipt HKD	Invoice HKD	尚欠 HKD	過期日數	到期日數
未到期				1,697,688.12	1,661,679.42		
▶ 快到期7日內				634,761.00	598,752.30		
▶ 快到期8至14日				416,741.12	416,741.12		
▼ 快到期15至21日				194,434.00	194,434.00		
▶ SI040500783	PCCW-HKT Network Services Limited			62,050.00	62,050.00		
▶ SI040500785	PCCW-HKT Network Services Limited			32,814.00	32,814.00		
▼ SI040500791	Pacific Century Systems Limited			54,070.00	54,070.00		
	2005-01-07	Invoice		54,070.00			20
▶ SI040500793	Pacific Century Systems Limited			45,500.00	45,500.00		
▶ 快到期22至28日				451,752.00	451,752.00		
已收賬				3,587,291.44	2,741,484.34		
▶ 已過期多過60日				428,945.00	(2,795.00)		
▶ 已過期57至60日				465,270.00	279,066.00		
▼ 已過期49至56日				1,860.00	1,860.00		
▼ SI040500620	Kingsmen Hong Kong Limited			300.00	300.00		
	2004-11-22	Invoice		300.00			55
▼ SI040500621	Blitz Nippon Networks Pte Limited			1,560.00	1,560.00		
	2004-11-19	Invoice		1,560.00			54
▼ 已過期42至49日				438,235.00	438,235.00		
▶ SI040500459	Introlines Industrial (HK) Limited			150,000.00	150,000.00		
▶ SI040500651	Federal Express Pacific Inc.			265,490.00	265,490.00		
▶ SI040500665	Equant Hong Kong Limited			8,420.00	8,420.00		
▼ SI040500666	Bloomberg L P			3,600.00	3,600.00		
	2004-12-03	Invoice		3,600.00			44
▶ SI040500675	Hong Kong Institute of Vocational Education (Tsing Yi)			10,725.00	10,725.00		
▶ 已過期35至42日				592,655.00	440,655.00		
▶ 已過期28至35日				265,563.00	210,963.00		
▶ 已過期21至28日				37,520.00	37,520.00		
▶ 已過期15至21日				723,587.00	723,587.00		
▶ 已過期8至14日				521,474.44	490,161.34		
▶ 已過期1至7日				122,162.00	122,162.00		
				5,294,978.56	4,403,143.76		

SALES ANALYSIS BY COMPANY

Invoice	Date	Event	Invoice/Receipt HKD	Invoice HKD	Receipt HKD	Outstanding HKD	準時找數	逾時找數	過期日數	到期日數
▶ The Kowloon Motor Bus Co. (1933) Limited				9,920.00	(9,920.00)	0.00				
▶ The Merton Company Limited				873.60	(873.60)	0.00				
▶ The Montage Accessories Co. Limited				37,440.00	(37,440.00)	0.00				
▶ The Open University of Hong Kong				22,000.00	(22,000.00)	0.00				
▼ The Prudential Assurance Company Limited				318,400.00	(166,400.00)	152,000.00				
▶ SI040500399				14,400.00	(14,400.00)	0.00				
▶ SI040500689				28,000.00	(21,000.00)	7,000.00				
▼ SI040500690				83,000.00	(41,500.00)	41,500.00				
	2004-12-22	Receipt	(41,500.00)							
	2005-01-31	Invoice	83,000.00							38
▼ SI040500691				67,000.00	(30,750.00)	36,250.00				
	2004-12-22	Receipt	(11,500.00)							
	2004-12-22	Receipt	(19,250.00)							
	2005-01-31	Invoice	67,000.00							38
▼ SI040500692				53,000.00	(26,500.00)	26,500.00				
	2004-12-22	Receipt	(26,500.00)							
	2005-01-31	Invoice	53,000.00							38
▼ SI040500693				64,500.00	(32,250.00)	32,250.00				
	2004-12-22	Receipt	(32,250.00)							
	2005-01-31	Invoice	64,500.00							38
▼ SI040500694				8,500.00	0.00	8,500.00				
	2005-01-31	Invoice	8,500.00							38
▶ The Refined Industry Co. Limited				130,400.00	(130,400.00)	0.00				
▶ The Thomson Corporation Hong Kong Limited				159,510.00	(139,760.00)	19,750.00				
▶ The University of Hong Kong				81,540.00	(81,540.00)	0.00				
▶ The Video Meeting Company Limited				148,913.00	(148,913.00)	0.00				
▶ The Whitney Group (Asia) Limited				7,000.00	(7,000.00)	0.00				
▶ The Wrigley Company (HK) Limited				24,325.00	(24,325.00)	0.00				
▶ The Yuen Yuen Institute				260,310.00	(260,310.00)	0.00				
▶ ThreeSixty Sourcing Hong Kong Limited				6,500.00	(6,500.00)	0.00				
▶ Tim Shing Engineering Company				71,500.00	(71,500.00)	0.00				
▶ Time Inc. Asia				3,600.00	(3,600.00)	0.00				
▶ Timeless Software Limited				1,500.00	(1,500.00)	0.00				
▶ Timenwell Computer Limited				102,600.00	(102,600.00)	0.00				

SALES ANALYSIS BY MONTH

	Customer	Invoice	Date	Event	Inr	Invoice HKD	Receipt HKD	尚欠 HKD	準時收款	逾時收款	逾期日數
▼ Jan-2005						3,601,207.60	(1,557,869.90)	2,043,337.70			
▶	Danny Chi Keung Ng					1,307,892.40	(720,239.40)	587,653.00			
▶	Elisa Yue					73,828.00	(137,159.50)	(63,331.50)			
▶	Kelvin Ka Wing Leung					582,246.00	(27,205.00)	535,041.00			
▶	Lucy Pui Pui Chan					239,665.00	(125,060.00)	114,605.00			
▼	Martin Kai Tak Wong					725,576.20	(223,600.00)	501,976.20			
▼	BAX Global Limited					359,770.00	0.00	359,770.00			
▶	SI040500760					98,800.00	0.00	98,800.00			
▶	SI040500761					121,500.00	0.00	121,500.00			
▶	SI040500762					30,670.00	0.00	30,670.00			
▶	SI040500763					73,800.00	0.00	73,800.00			
▶	SI040500764					35,000.00	0.00	35,000.00			
▶	Cha Textiles Limited					56,400.00	0.00	56,400.00			
▶	Chaoda Modern Agriculture (Holdings) Limited					7,600.00	(7,600.00)	0.00			
▶	CLSA Limited					63,180.00	0.00	63,180.00			
▶	Infinite Financial Solutions Limited					3,500.00	(3,500.00)	0.00			
▶	InfoTech System (HK) Limited					185,700.00	(185,700.00)	0.00			
▶	Maxx Marketing Limited					0.00	(40,000.00)	(40,000.00)			
▶	Sapphire Technology Limited					6,800.00	(6,800.00)	0.00			
▶	Seactrum Conferencing Pte Limited					62,626.20	0.00	62,626.20			
▶	Pui Kai Yu					5,850.00	0.00	5,850.00			
▶	Rainbow Pui Ling Yu					18,000.00	(18,000.00)	0.00			
▶	Victor Tao Yang Hung					199,600.00	(66,900.00)	132,700.00			
▶	Yvian Ka Wing Tam					488,550.00	(238,706.00)	228,844.00			
▶	Dec-2004					4,424,612.74	(3,369,861.32)	1,054,751.42			
▶	Nov-2004					2,911,544.20	(2,867,861.96)	43,682.24			
▶	Oct-2004					1,686,768.00	(2,600,367.36)	(913,599.36)			
▶	Sep-2004					2,361,724.88	(2,074,975.60)	286,749.38			
▶	Aug-2004					1,719,381.00	(1,909,187.32)	(189,806.32)			
▶	Jul-2004					2,098,086.72	(2,071,933.56)	26,153.16			
▶	Jun-2004					2,912,522.56	(1,768,798.90)	1,143,723.66			
▶	May-2004					1,485,242.90	(1,987,419.35)	(492,176.45)			
▶	Apr-2004					1,774,969.20	(1,469,863.55)	305,105.65			
▶	Mar-2004					2,712,286.50	(3,381,941.24)	(669,654.74)			

SALES ANALYSIS BY SALESMAN

	Invoice	Invoice Date	Customer	Invoice Amount	HKD Amount
▶	Iris Tsz Hung Choi			2,263,284.75	2,488,699.65
▶	Ivy Wing Sze Cheng			830,642.00	892,855.20
▶	Juliana Miu Chun Kono			10,055,084.09	10,236,984.09
▶	Kelvin Ka Wing Leung			2,497,367.00	2,645,675.00
▼	Lucy Pui Pui Chan			1,556,471.00	1,768,529.00
▶	Jan-2005			234,025.00	242,865.00
▼	Dec-2004			241,581.00	257,833.00
	SI040500769	2004-12-30		USD	
	SI040500767	2004-12-24		HKD	790.00
	SI040500754	2004-12-31		HKD	3,500.00
	SI040500733	2004-12-24		HKD	10,600.00
	SI040500732	2004-12-24		HKD	7,800.00
	SI040500729	2004-12-23		HKD	13,920.00
	SI040500721	2004-12-16		HKD	34,020.00
	SI040500703	2004-12-10		HKD	9,300.00
	SI040500698	2004-12-10		USD	1,600.00
	SI040500685	2004-12-08		HKD	12,500.00
	SI040500680	2004-12-08		HKD	9,500.00
	SI040500675	2004-12-02		HKD	4,000.00
	SI040500674	2004-12-02		HKD	10,725.00
	SI040500669	2004-12-03		HKD	30,000.00
	SI040500668	2004-12-01		HKD	12,000.00
	SI040500666	2004-12-03		HKD	12,000.00
	SI040500663	2004-12-01		HKD	3,600.00
	SI040500653	2004-12-23		HKD	5,000.00
	SI040500648	2004-12-01		HKD	64,226.00
	Nov-2004			8,500.00	8,500.00
	Oct-2004			112,286.00	202,664.60
	Sep-2004			249,120.00	257,280.00
	Aug-2004			392,252.00	445,679.60
	Jul-2004			242,128.00	273,190.40
	Martin Kai Tak Wong			85,079.00	88,016.20
	Michael Sun Kuen Hui			1,011,594.00	1,066,191.20
	Mike Kam Tak Leung			21,720.00	21,720.00
	Pui Kai Yu			356,575.00	356,575.00
				1,972,093.48	2,042,884.88

DOCUMENT VERSION CONTROL

FLP® business models allow you to modify documents and retain the original version. By virtue of the version control, FLP® is a breakthrough to the rigid computer system which have long been unpopular to users who in real world situations have to make legitimate modifications to, for example, contact name, quantity and unit price, bearing in mind that real world customers very often insist on the seller modifying the content of, say, a quotation, than accept a brand new quotation.

You just pop-up the document, select 'New Revision' and make the changes, and FLP® keep all the versions.

Document	Revision	Date	Company	Customer Part Number
000506000025				
000506000026				
000506000027				
000506000028				
000506000029				
000506000030				
000506000031				
000506000032				
000506000033				
000506000034				
000506000035				
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000506000039				
000506000040				
000506000041				
000506000042				
000506000043				
000506000044				
000506000045				
000506000046				
▼ Quotation				
000506000046	▼ Rev2	2005-02-13	Allirele Communications Solution	CR-P-163
000506000046	▼ Rev1	2005-02-13	Allirele Communications Solution	CR-P-163
000506000046		2005-01-29	Allirele Communications Solution	CR-P-163
000506000047				
000506000048				
000506000049				
000506000050				
000506000051				
000506000052				
000506000053				
000506000054				

HUMAN RESOURCES MANAGEMENT

No companies can run without the participation of human resources. FLP® Printed Circuit Board Manufacturing business model has a prominent functionality allowing you to manage staff attendance, leaves, payrolls and appraisals.



CUSTOMER SERVICES

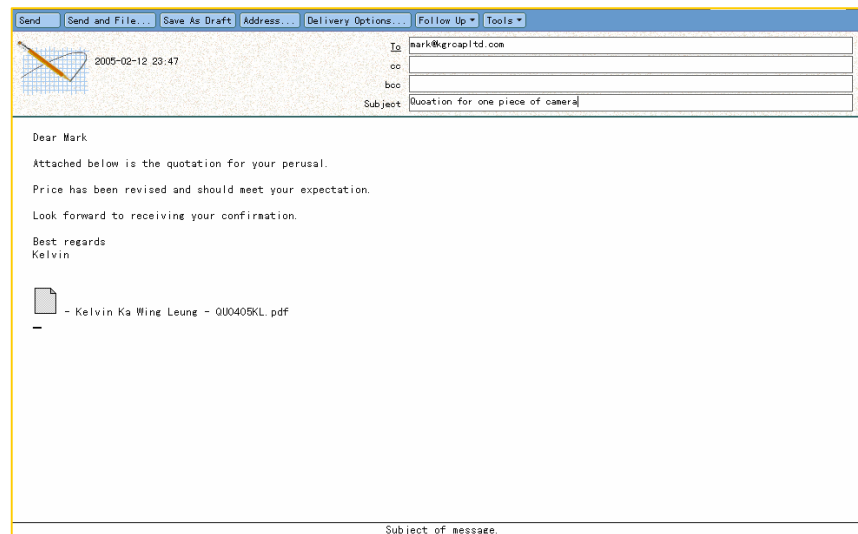
Your customer complaints can also be logged in the customer services database of FLP® Printed Circuit Board Manufacturing model. This database lets you gauge the production performance and retain customers.

PDF FILE FORMAT

Going along with all FLP® business models is a market leading PDF printer driver and you can freely print documents in PDF file formats.

EMAIL INTEGRATION

FLP® business models are developed on IBM Lotus Domino. You can freely attach a 'document link' to an email and send it to your colleagues. What's more interesting and yet practically useful is you can conveniently convert an FLP® document to PDF and email it out as attachment



CLICK AND TRIGGER

FLP® Invoicing and Merchandise Delivery business model helps you conduct the business process systematically and efficiently. For example, if you want to prepare an sales confirmation, what you need to do is to pop-up a quotation and click on the 'New Sales Confirmation' button.

REVISION HISTORY

Revision history function allows authorized user to know who has made changes by date, time, and type of changes

AUDIT TRAIL

Revision history is part of audit trail. FLP® Tracking Manager holds other sets of information of events at file level in an easily understandable way. Even if you are not a professional programmer, you will have no difficulty in understanding the information.

COMPREHENSIVE SECURITY

Access control maintenance to allow user only sees relevant and role-based information. Access control can be set up to decide which fields, screens, databases and which records users can access and whether those users can view only or modify information held on the system.

Edit Close
Exec

Basics

Path and Name:	flpdata\mrdocumeav.nsf	
Form Name:	Document	

Owner

Owner Field:	DocumentHolder	
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Principal Form Name

Principal Form Name:		
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Document Access
Document Flow
Field Access
Document Revision

View / Edit Document

	View	Edit
Owner:	Allowed	Allowed
Creator:	Allowed	Allowed
Server:	Allowed	Allowed
Server Administrator:	Allowed	Allowed
Owner's Supervisors:		
Additional Allowed Person / [Role]:	/ [DeptRepresent]	/ [DeptRepresent]
Except Person / [Role]:	/	/

Add / Delete Document

	Add	Delete
Owner:	Not Applicable	Allowed
Creator:	Not Applicable	Allowed

SEAMLESS INTEGRATION OF FUNCTIONALITES

FLP® business models adopt advanced technology requiring no periodic update or posting. All information are online and up-to-date.



USING FLP®

You truly have used next generation technology in achieving today's business success.





FLP® BUSINESS MODEL:

A FOUNDATION FOR YOU TO BUILD YOUR OWN BUSINESS MODEL

No two companies are the same even conducting the same business in the same industry. Why should you choose a standard software package.

No other software solutions provide more feature and functions than FLP® does costeffectively. No other software solutions provide such an all-in-one interface integrating with your company wide company business processes. FLP® provides a market leading collaboration platform for all your company staff to work on anytime, anywhere with unlimited scalability without physical country border barriers over the Internet.

What's more, FLP® shares our experience with you to customize the software applications to suit your business and prepare for the future.

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