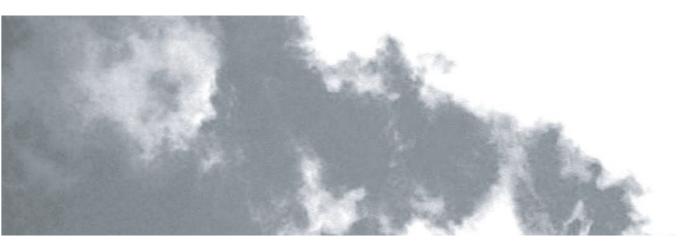


FEATURES AND FUNCTIONALITIES FLP® CUSTOMER SERVICES CENTER





FEATURES

Customer services support

Customer Profile

Service Scheduling

Service Call History

Support for management unstructured information

Help and Technical Support Request

Promote Service Contract Renewal Success Rate

Global Access

Support Multiple Users, Multiple Languages, Multiple Currency

Collaboration Platform to Foster Teamwork, Share Work and

Information

Security - user only sees role-based information

Facilitate Promotion Campaign

Mail Merge

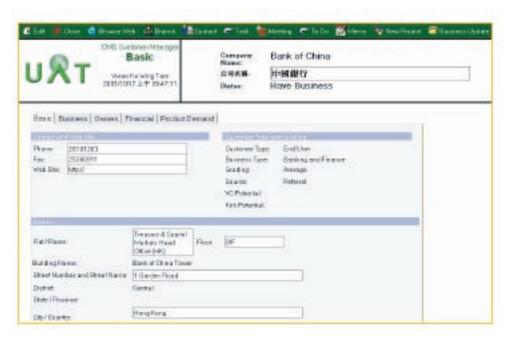
Email and Calendaring

Built-in IBM Beacon Award Winning Report Writer

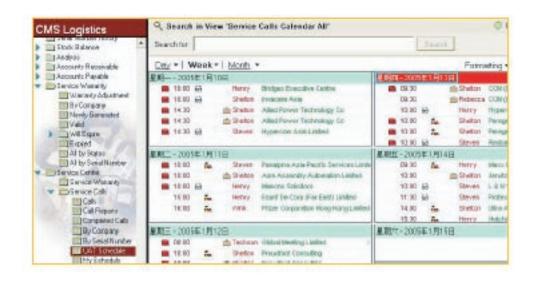
Seamlessly integrated with other FLP® solutions

CUSTOMER PROFILE

Each customer will have a profile record which holds all the customer information: company name, company address, contact telephone number, fax number, customer type, business type, and website address etc. These data will be available for use by other FLP functions, user do not have to enter the data again when the data, such as company address, is required by other FLP functions



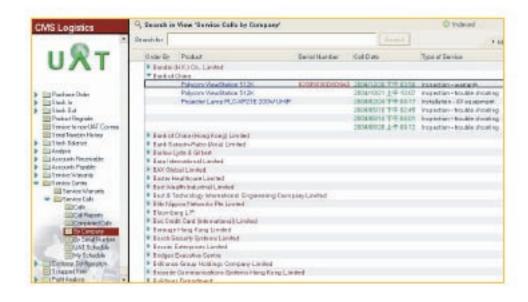
FLP® CUSTOMER SERVICES CENTER



SERVICE SCHEDULING

Calendaring interface is available online for customer services executive to schedule support and assign supporting staff to fulfill the customer request. No more papar circulation is needed to be distributed to supporting staff for assignment notification.

FLP® CUSTOMER SERVICES CENTER

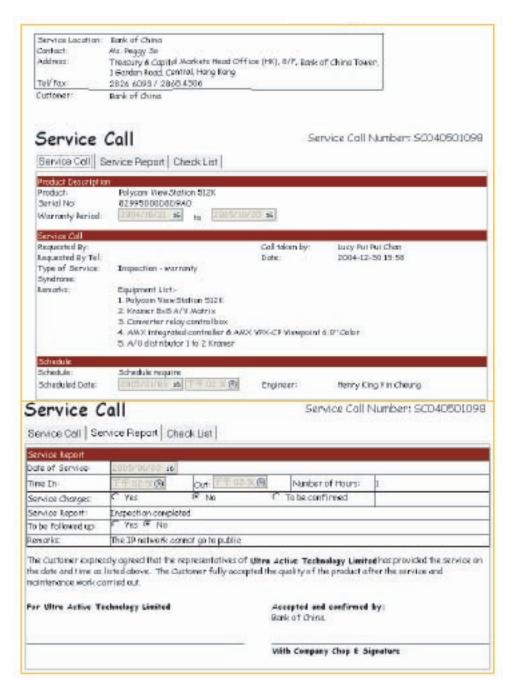


SERVICE CALL HISTORY

All the service calls ordered by customer are kept centrally in the FLP® Customer Services Center system for easy reference, follow up and analysis with respect to the quality of a customer or quality of certain models. Customer support staff will fill in a service report for each service call specifying the date, time and details of the work done.

FEATURES AND FUNCTIONALITIES

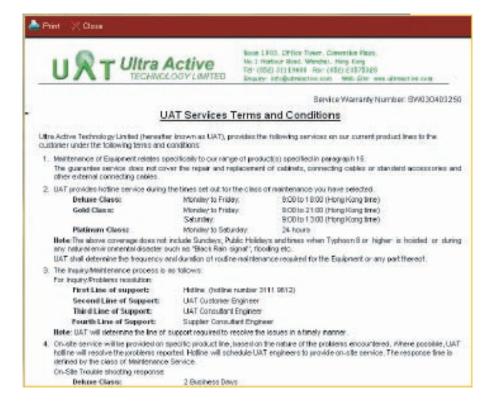
FLP® CUSTOMER SERVICES CENTER



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FEATURES AND FUNCTIONALITIES

FLP® CUSTOMER SERVICES CENTER



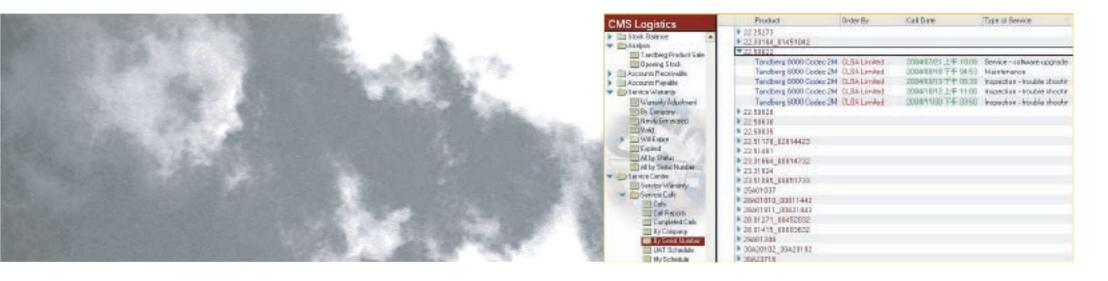
SERVICE CONTRACT AUTOMATION

Details of equipment owned by customer are readily available online. Based on the equipment details, customer services executive can easily create service proposal for customer's acceptance of renewing the service contract. The whole renewing process could be completed within few mouse clicks.

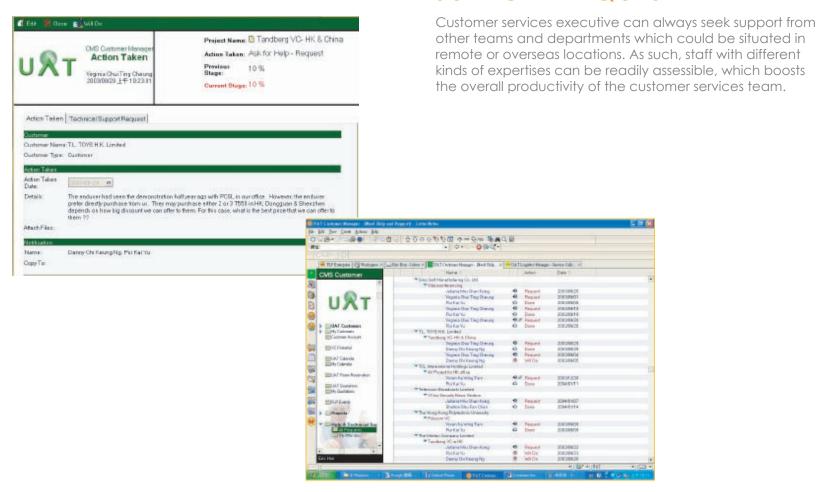


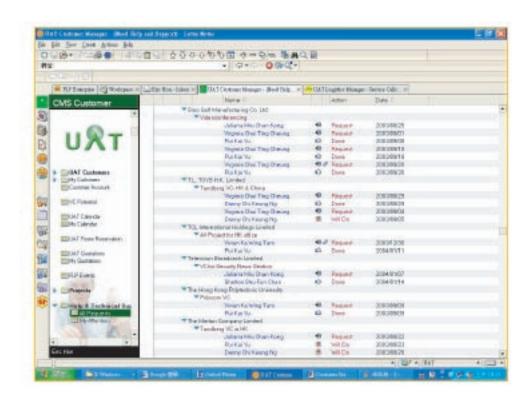
PRODUCT SERVICING HISTORY

Full equipment servicing history is available online for retrieval, update, analysis and follow up. Equipment is identified by serial number, customer services executive can confidently and quickly point out whether the equipment is under warranty cover or not, and whether the ownership of equipment has been transferred.



HELP AND TECHNICAL SUPPORT REQUEST





HELP AND TECHNICAL SUPPORT REQUEST

Customer services executive can always seek support from other teams and departments which could be situated in remote or overseas locations. As such, staff with different kinds of expertises can be readily assessible, which boosts the overall productivity of the customer services team.



PROMOTE SERVICE CONTRACT RENEWAL SUCCESS RATE

The powerful tracking feature of FLP® Customer Services Center lets your customer services team search an servicing item easily, by customer name, by serial number or by product name, so as to focus on the group of the customers whose service agreements will soon be expired, or the customers with a particular product line. A duly prepared service proposals can be created and submitted for customer acceptance within a few mouse clicks, accordingly you improve the success rate of renewing service contracts.

FACILITATE PROMOTION CAMPAIGN

Based on your selection criteria, you can send mass mail, for example, for promotion campaign. Mail merge and PDF are the standard features of most of the FLP® solutions.

MAIL MERGE

Mail merge is a very useful tool when you have a standard letter format and selectively circulate the letters to your customers. Full PDF support and email support collaborate the whole organization.

BUILT-IN IBM BEACON AWARD WINNING REPORT WRITER

Built-in with the report writer 'IntelliPRINT', an 'IBM Beacon Award' winner, to let user define reports for easy analysis and better business insight.

FLP® CUSTOMER SERVICES CENTER



COLLABORATION PLATFORM TO FOSTER TEAMWORK, SHARE WORK AND INFORMATION

FLP® Customer Services Center is founded on IBM® Lotus® Domino®, true collaboration and groupware platform. For example, once a service call has been taken, there is no need circulating papers and the technical support department can plan the on-site inspection and parts at once. Error and omission is reduced to minimum and the efficiency is increased.

GLOBAL ACCESS

FLP® Customer Services Center can be globally accessible, together with its high degree of security, control and user-friendliness, there is no restriction as to the whereabouts of the customer services team, thus providing a high flexibility in gathering customer services staff with different kinds of expertise around the globe anytime. Senior management can manage the whole customer services center with branch centers widely scattered anywhere in the world from a single office.

SECURITY

User only sees relevant and role-based information - access control can be set up down to individual user level; administrator can decide which fields, screens, databases and which records they can access and whether those users can view only or modify information held on the system. Audit trail function allows authorized user to identify who made each change by date, time, and type of change in an easy understandable way.

EMAIL AND CALENDARING

Integrated with Lotus Notes email and calendaring to streamline communication and scheduling processes. Once a service call has been placed, it is marked on the group calendar for the technical support department to schedule technicians and parts.



SEAMLESSLY INTEGRATED WITH OTHER FLP® SOLUTIONS



FLP® Human Resources Manager can be integrated with other FLP® solutions to provide a total solution for streamling business processes and raise overall organization productivity, for example :

FLP® Accounting Manager

FLP® Document Manager

FLP® Logistics Manager

FLP® Executive Manager

FLP® Dairy Manager

FLP® BUSINESS MODEL

A FOUNDATION FOR YOU TO BUILD YOUR OWN BUSINESS MODEL

No two companies are the same even conducting the same business in the same industry. Why should you choose a standard software package.

No other software solutions provide more feature and functions than FLP® does costeffectively. No other software solutions provide such an all-in-one interface integrating with your company wide company business processes. FLP® provides a market leading collaboration platform for all your company staff to work on anytime, anywhere with unlimited scalability without physical country border barriers over the Internet.

What's more, FLP® shares our experience with you to customize the software applications to suit your business and prepare for the future.

FLP[®] is empowered by IBM[®] Lotus[®] Domino[®]/Notes[®] technology.



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