

## IBM awarded FLP® Enterprise Management System as a leading-edge software solution in IBM Solution Connection

How do you choose which solutions and products to evaluate?

## Value

Value is inherent in the proposal and reflects your understanding of the business problem as you assemble a solution and develop a financing model.

## Credibility

Credibility can be derived from many sources, such as track record, editorial endorsement and even simple name recognition.

With IBM Solution connection, you see your options in the context of the greater IT and business world. With IBM Solution
Connection™, you can
reduce the time you spend
researching and evaluating
hardware, applications,
middleware and tools
for your business.

IBM Solution Connection helps you:

- Keep on top of developments in your environment with less effort.
- Time your investments to better take advantage of pricing and financing opportunities.
- Grow your business at a pace to help build an ROI and leverage your capitalized assets.



IBM Solution
Connection is an
innovative and
integrated initiative
that connects
leading-edge software
solutions with a wide
variety of valuable IBM
resources.

All qualified solutions in the IBM Solution Connection have been subject to strict evaluation by IBM before being approved.

